

Assessing the performance of OGCBuying.solutions

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	Base : All respondents	

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Q1 Please indicate which category your organisation falls under:

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
a) Central government department	22 20%	22 100%	- -%	- -%	- -%	- -%
b) Non-ministerial government department	7 6%	- -%	7 100%	- -%	- -%	- -%
c) Executive agency	30 27%	- -%	- -%	30 100%	- -%	- -%
d) Non-departmental public body	44 40%	- -%	- -%	- -%	44 100%	- -%
e) Local government	- -%	- -%	- -%	- -%	- -%	- -%
e) Other	7 6%	- -%	- -%	- -%	- -%	7 100%
Not stated	1 1%	- -%	- -%	- -%	- -%	- -%

Assessing the performance of OGCBuying.solutions

Q2 - What was the value of your overall procurement spend (excl VAT) during 2004-05

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Under £1m	3 3%	- -%	- -%	1 3%	2 5%	- -%
£1m - £4.9m	11 10%	1 5%	1 14%	2 7%	6 14%	- -%
£5m - £9.9m	12 11%	- -%	1 14%	6 20%	5 11%	- -%
£10m - £19.9m	8 7%	3 14%	2 29%	1 3%	2 5%	- -%
£20m - £29.9m	9 8%	- -%	1 14%	5 17%	2 5%	1 14%
£30m - £39.9m	7 6%	2 9%	- -%	2 7%	3 7%	- -%
£40m - £49.9m	7 6%	2 9%	1 14%	- -%	4 9%	- -%
£50m - £99.9m	16 14%	- -%	1 14%	5 17%	7 16%	3 43%
£100m - £199.9m	14 13%	2 9%	- -%	3 10%	7 16%	2 29%
£200m - £299.9m	4 4%	2 9%	- -%	1 3%	1 2%	- -%
£300m - £399.9m	1 1%	- -%	- -%	1 3%	- -%	- -%
£400m - £499.9m	- -%	- -%	- -%	- -%	- -%	- -%

Assessing the performance of OGCBuying.solutions

Q2 - What was the value of your overall procurement spend (excl VAT) during 2004-05

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
£500m - £999.9m	7 6%	6 27%	- -%	- -%	1 2%	- -%
£1,000 or more	4 4%	2 9%	- -%	2 6%	- -%	- -%
Not applicable	1 1%	- -%	- -%	- -%	1 2%	- -%
Not possible	3 3%	1 5%	- -%	- -%	1 2%	1 14%
Not known	0 -%	- -%	- -%	- -%	- -%	- -%
Average (£m)	185.31	533.61	23.30	164.55	67.69	89.83

Assessing the performance of OGCBuying.solutions

Q2 - What was the value of your overall procurement spend (excl VAT) during 2005-06

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Under £1m	3 3%	- -%	- -%	1 3%	2 5%	- -%
£1m - £4.9m	10 9%	1 5%	2 29%	1 3%	5 11%	- -%
£5m - £9.9m	13 12%	- -%	- -%	6 20%	7 16%	- -%
£10m - £19.9m	10 9%	2 9%	2 29%	3 10%	2 5%	1 14%
£20m - £29.9m	6 5%	1 5%	1 14%	3 10%	1 2%	- -%
£30m - £39.9m	7 6%	2 9%	- -%	1 3%	4 9%	- -%
£40m - £49.9m	9 8%	2 9%	- -%	2 7%	5 11%	- -%
£50m - £99.9m	18 16%	- -%	1 14%	5 17%	9 20%	3 43%
£100m - £199.9m	12 11%	2 9%	- -%	3 10%	5 11%	2 29%
£200m - £299.9m	5 5%	2 9%	- -%	1 3%	2 5%	- -%
£300m - £399.9m	1 1%	- -%	- -%	1 3%	- -%	- -%
£400m - £499.9m	- -%	- -%	- -%	- -%	- -%	- -%

Assessing the performance of OGCBuying.solutions

Q2 - What was the value of your overall procurement spend (excl VAT) during 2005-06

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
£500m - £999.9m	7 6%	5 23%	- -%	1 3%	1 2%	- -%
£1,000 or more	4 3%	3 14%	- -%	1 3%	- -%	- -%
Not applicable	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	3 3%	1 5%	- -%	- -%	1 2%	1 14%
Not known	0 -%	- -%	- -%	0 3%	- -%	- -%
Average (£m)	190.27	582.55	20.45	150.58	68.55	82.50

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under the following in 2005/06 ? : Summary of averages

Base : All respondents

	ORGANISATION					Other
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	
Information Technology	14.92	14.76	4.15	18.75	12.60	22.02
Professional Services	19.04	22.27	32.57	10.93	21.03	20.70
Telecommunications	3.06	1.83	2.45	2.39	4.10	3.70
Facilities management and support	14.01	15.62	13.25	14.51	13.86	7.74
Energy	2.71	1.62	1.20	3.09	3.27	2.66
Others	42.53	34.09	34.70	48.12	45.44	36.87

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under Information Technology in 2005/06 ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Under 5%	22 20%	4 18%	3 43%	5 17%	8 18%	1 14%
5.0 - 9.9%	25 23%	4 18%	1 14%	4 13%	15 34%	1 14%
10.0 - 19.9%	10 9%	2 9%	- -%	5 17%	2 5%	1 14%
20.0 - 29.9%	12 11%	4 18%	- -%	3 10%	5 11%	- -%
30.0 - 39.9%	10 9%	3 14%	- -%	4 13%	1 2%	2 29%
40.0 - 49.9%	3 3%	- -%	- -%	1 3%	1 2%	1 14%
50.0 - 99.9%	1 1%	- -%	- -%	- -%	1 2%	- -%
100.0	1 1%	- -%	- -%	1 3%	- -%	- -%
Not possible	26 23%	5 23%	3 43%	6 20%	11 25%	1 14%
Average	14.92	14.76	4.15	18.75	12.60	22.02

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under Professional Services in 2005/06 ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Nil	3 3%	1 5%	- -%	2 7%	- -%	- -%
Under 5%	16 14%	2 9%	- -%	9 30%	4 9%	1 14%
5.0 - 9.9%	17 15%	4 18%	- -%	4 13%	8 18%	1 14%
10.0 - 19.9%	17 15%	3 14%	2 29%	2 7%	7 16%	2 29%
20.0 - 29.9%	11 10%	1 5%	1 14%	2 7%	6 14%	1 14%
30.0 - 39.9%	8 7%	2 9%	- -%	3 10%	3 7%	- -%
40.0 - 49.9%	5 5%	2 9%	1 14%	- -%	2 5%	- -%
50.0 - 99.9%	8 7%	2 9%	1 14%	1 3%	3 7%	1 14%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	24 22%	5 23%	2 29%	6 20%	10 23%	1 14%
Average	19.04	22.27	32.57	10.93	21.03	20.70

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under Telecommunications in 2005/06 ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Nil	5 5%	3 14%	- -%	2 7%	- -%	- -%
Under 5%	54 49%	14 64%	4 57%	14 47%	18 41%	4 57%
5.0 - 9.9%	15 14%	1 5%	1 14%	5 17%	5 11%	2 29%
10.0 - 19.9%	6 5%	- -%	- -%	- -%	6 14%	- -%
20.0 - 29.9%	- -%	- -%	- -%	- -%	- -%	- -%
30.0 - 39.9%	- -%	- -%	- -%	- -%	- -%	- -%
40.0 - 49.9%	- -%	- -%	- -%	- -%	- -%	- -%
50.0 - 99.9%	- -%	- -%	- -%	- -%	- -%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	26 23%	4 18%	2 29%	7 23%	12 27%	1 14%
Average	3.06	1.83	2.45	2.39	4.10	3.70

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under Facilities management and support in 2005/06 ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Nil	7 6%	1 5%	- -%	3 10%	3 7%	- -%
Under 5%	20 18%	6 27%	- -%	4 13%	7 16%	3 43%
5.0 - 9.9%	16 14%	1 5%	2 29%	4 13%	8 18%	1 14%
10.0 - 19.9%	16 14%	2 9%	2 29%	5 17%	5 11%	2 29%
20.0 - 29.9%	10 9%	4 18%	1 14%	1 3%	3 7%	- -%
30.0 - 39.9%	6 5%	2 9%	- -%	1 3%	3 7%	- -%
40.0 - 49.9%	5 5%	- -%	- -%	2 7%	3 7%	- -%
50.0 - 99.9%	2 2%	1 5%	- -%	1 3%	- -%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	25 23%	5 23%	2 29%	7 23%	10 23%	1 14%
Average	14.01	15.62	13.25	14.51	13.86	7.74

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under Energy in 2005/06 ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Nil	11 10%	2 9%	- -%	6 20%	3 7%	- -%
Under 5%	49 44%	12 55%	5 71%	8 27%	19 43%	4 57%
5.0 - 9.9%	13 12%	2 9%	- -%	5 17%	4 9%	2 29%
10.0 - 19.9%	5 5%	- -%	- -%	1 3%	4 9%	- -%
20.0 - 29.9%	- -%	- -%	- -%	- -%	- -%	- -%
30.0 - 39.9%	- -%	- -%	- -%	- -%	- -%	- -%
40.0 - 49.9%	- -%	- -%	- -%	- -%	- -%	- -%
50.0 - 99.9%	- -%	- -%	- -%	- -%	- -%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	28 25%	5 23%	2 29%	8 27%	12 27%	1 14%
Average	2.71	1.62	1.20	3.09	3.27	2.66

Assessing the performance of OGCBuying.solutions

Q3 Please indicate the percentage of your overall procurement spend that fell under Others in 2005/06 ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Nil	9 8%	3 14%	1 14%	2 7%	2 5%	1 14%
Under 5%	3 3%	- -%	- -%	- -%	2 5%	1 14%
5.0 - 9.9%	3 3%	- -%	- -%	1 3%	2 5%	- -%
10.0 - 19.9%	9 8%	2 9%	- -%	2 7%	5 11%	- -%
20.0 - 29.9%	8 7%	3 14%	2 29%	1 3%	- -%	2 29%
30.0 - 39.9%	9 8%	3 14%	- -%	4 13%	2 5%	- -%
40.0 - 49.9%	10 9%	3 14%	- -%	4 13%	2 5%	- -%
50.0 - 99.9%	40 36%	5 23%	2 29%	10 33%	20 45%	3 43%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	20 18%	3 14%	2 29%	6 20%	9 20%	- -%
Average	42.53	34.09	34.70	48.12	45.44	36.87

Assessing the performance of OGCBuying.solutions

Q4 Please indicate which procurement methods your organisation uses

Base : All respondents

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Tendering for individual contracts	101 91%	22 100%	6 86%	29 97%	37 84%	6 86%
Your own framework agreements	69 62%	17 77%	6 86%	17 57%	23 52%	6 86%
Other departments' framework agreements	72 65%	19 86%	6 86%	20 67%	24 55%	2 29%
Joint procurement with other departments	37 33%	13 59%	2 29%	10 33%	11 25%	- -%
Government procurement card	76 68%	21 95%	4 57%	24 80%	24 55%	3 43%
OGCBuying.solutions framework agreements/managed services	88 79%	22 100%	5 71%	23 77%	31 70%	6 86%
Other buying agency/consortia framework agreements/managed services	38 34%	8 36%	2 29%	13 43%	14 32%	1 14%
Other	22 20%	2 9%	1 14%	7 23%	9 20%	3 43%
Not stated	4 4%	- -%	1 14%	- -%	2 5%	1 14%

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend 2005/06 : Summary of averages ?

Base : All respondents

	ORGANISATION					Other
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	
Tendering for individual contracts	39.45	40.26	32.70	38.11	40.07	48.41
Your own framework agreements	17.67	12.89	15.29	24.54	17.58	11.00
Other departments' framework agreements	8.60	5.91	10.40	2.96	14.92	5.00
Joint procurement with other departments	10.04	8.29	1.00	1.18	18.94	-
Government procurement card	4.01	1.58	6.78	3.42	5.64	3.00
OGCBuying.solutions framework agreements/managed services	7.52	6.70	11.93	6.76	7.69	7.86
Other buying agency/consortia framework agreements/managed services	7.55	-	18.00	11.44	3.01	4.00
Other	25.16	26.60	31.90	18.92	32.31	20.63

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : Tendering for individual contracts in 2005/06 ?

Base : All using Tendering for individual contracts as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	101 100%	22 100%	6 100%	29 100%	37 100%	6 100%
Under 5%	2 2%	- -%	- -%	1 3%	1 3%	- -%
5.0 - 9.9%	5 5%	1 5%	1 17%	2 7%	1 3%	- -%
10.0 - 19.9%	7 7%	1 5%	1 17%	2 7%	3 8%	- -%
20.0 - 29.9%	4 4%	1 5%	1 17%	1 3%	1 3%	- -%
30.0 - 39.9%	3 3%	- -%	- -%	- -%	2 5%	1 17%
40.0 - 49.9%	3 3%	1 5%	- -%	1 3%	- -%	1 17%
50.0 - 99.9%	27 27%	4 18%	2 33%	8 28%	11 30%	2 33%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	41 41%	13 59%	1 17%	11 38%	13 35%	2 33%
Average	39.45	40.26	32.70	38.11	40.07	48.41

Assessing the performance of OG Cbuying solutions

Q4 Provide an estimate of the percentage of total procurement spend : Your own framework agreements in 2005/06 ?

Base : All using Your own framework agreements as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	69 100%	17 100%	6 100%	17 100%	23 100%	6 100%
Under 5%	7 10%	3 18%	1 17%	2 12%	1 4%	- -%
5.0 - 9.9%	4 6%	1 6%	1 17%	- -%	- -%	2 33%
10.0 - 19.9%	6 9%	- -%	1 17%	3 18%	2 9%	- -%
20.0 - 29.9%	7 10%	2 12%	1 17%	1 6%	1 4%	2 33%
30.0 - 39.9%	3 4%	- -%	1 17%	1 6%	1 4%	- -%
40.0 - 49.9%	2 3%	- -%	- -%	- -%	2 9%	- -%
50.0 - 99.9%	5 7%	1 6%	- -%	3 18%	1 4%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	24 35%	8 47%	1 17%	4 24%	10 43%	1 17%
Average	17.67	12.89	15.29	24.54	17.58	11.00

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : Other departments' framework agreements in 2005/06 ?

Base : All using Other departments' framework agreements as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	72 100%	19 100%	6 100%	20 100%	24 100%	2 100%
Under 5%	13 18%	3 16%	2 33%	5 25%	2 8%	- -%
5.0 - 9.9%	8 11%	1 5%	1 17%	2 10%	2 8%	2 100%
10.0 - 19.9%	7 10%	1 5%	1 17%	1 5%	4 17%	- -%
20.0 - 29.9%	4 6%	1 5%	- -%	- -%	3 13%	- -%
30.0 - 39.9%	1 1%	- -%	1 17%	- -%	- -%	- -%
40.0 - 49.9%	- -%	- -%	- -%	- -%	- -%	- -%
50.0 - 99.9%	- -%	- -%	- -%	- -%	- -%	- -%
100.0	1 1%	- -%	- -%	- -%	1 4%	- -%
Not possible	29 40%	11 58%	1 17%	8 40%	9 38%	- -%
Average	8.60	5.91	10.40	2.96	14.92	5.00

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : Joint procurement with other departments in 2005/06 ?

Base : All using Joint procurement with other departments as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	37 100%	13 100%	2 100%	10 100%	11 100%	- -%
Under 5%	10 27%	2 15%	1 50%	4 40%	3 27%	- -%
5.0 - 9.9%	2 5%	1 8%	- -%	- -%	1 9%	- -%
10.0 - 19.9%	1 3%	1 8%	- -%	- -%	- -%	- -%
20.0 - 29.9%	2 5%	- -%	- -%	- -%	1 9%	- -%
30.0 - 39.9%	- -%	- -%	- -%	- -%	- -%	- -%
40.0 - 49.9%	1 3%	1 8%	- -%	- -%	- -%	- -%
50.0 - 99.9%	1 3%	- -%	- -%	- -%	1 9%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	15 41%	6 46%	1 50%	4 40%	4 36%	- -%
Average	10.04	8.29	1.00	1.18	18.94	-

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : Government procurement card in 2005/06 ?

Base : All using Government procurement card as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	76 100%	21 100%	4 100%	24 100%	24 100%	3 100%
Under 5%	19 25%	8 38%	1 25%	4 17%	5 21%	1 33%
5.0 - 9.9%	12 16%	1 5%	1 25%	5 21%	4 17%	1 33%
10.0 - 19.9%	7 9%	- -%	- -%	2 8%	5 21%	- -%
20.0 - 29.9%	1 1%	- -%	1 25%	- -%	- -%	- -%
30.0 - 39.9%	1 1%	- -%	- -%	- -%	1 4%	- -%
40.0 - 49.9%	- -%	- -%	- -%	- -%	- -%	- -%
50.0 - 99.9%	- -%	- -%	- -%	- -%	- -%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	21 28%	9 43%	- -%	7 29%	5 21%	- -%
Average	4.01	1.58	6.78	3.42	5.64	3.00

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : OGCBuying.solutions framework agreements/managed services in 2005/06 ?

Base : All using OGCBuying.solutions framework agreements/managed services as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	88 100%	22 100%	5 100%	23 100%	31 100%	6 100%
Under 5%	21 24%	4 18%	- -%	6 26%	10 32%	1 17%
5.0 - 9.9%	8 9%	3 14%	1 20%	1 4%	1 3%	2 33%
10.0 - 19.9%	10 11%	2 9%	1 20%	3 13%	3 10%	- -%
20.0 - 29.9%	4 5%	1 5%	1 20%	- -%	1 3%	1 17%
30.0 - 39.9%	- -%	- -%	- -%	- -%	- -%	- -%
40.0 - 49.9%	- -%	- -%	- -%	- -%	- -%	- -%
50.0 - 99.9%	2 2%	- -%	- -%	1 4%	1 3%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	30 34%	10 45%	2 40%	7 30%	10 32%	1 17%
Average	7.52	6.70	11.93	6.76	7.69	7.86

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : Other buying agency/consortia framework agreements/managed services in 2005/06 ?

Base : All using Other buying agency/consortia framework agreements/managed services as procurement method

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	38 100%	8 100%	2 100%	13 100%	14 100%	1 100%
Under 5%	10 26%	- -%	- -%	3 23%	6 43%	1 100%
5.0 - 9.9%	3 8%	- -%	- -%	2 15%	1 7%	- -%
10.0 - 19.9%	3 8%	- -%	1 50%	1 8%	1 7%	- -%
20.0 - 29.9%	1 3%	- -%	1 50%	- -%	- -%	- -%
30.0 - 39.9%	- -%	- -%	- -%	- -%	- -%	- -%
40.0 - 49.9%	- -%	- -%	- -%	- -%	- -%	- -%
50.0 - 99.9%	1 3%	- -%	- -%	1 8%	- -%	- -%
100.0	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	17 45%	7 88%	- -%	5 38%	5 36%	- -%
Average	7.55	-	18.00	11.44	3.01	4.00

Assessing the performance of OGCBuying.solutions

Q4 Provide an estimate of the percentage of total procurement spend : Other in 2005/06 ?

Base : All using Other as procurement method

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	22 100%	2 100%	1 100%	7 100%	9 100%	3 100%
Under 5%	2 9%	- -%	- -%	1 14%	1 11%	- -%
5.0 - 9.9%	4 18%	- -%	- -%	1 14%	1 11%	2 67%
10.0 - 19.9%	- -%	- -%	- -%	- -%	- -%	- -%
20.0 - 29.9%	1 5%	1 50%	- -%	- -%	- -%	- -%
30.0 - 39.9%	1 5%	- -%	1 100%	- -%	- -%	- -%
40.0 - 49.9%	1 5%	- -%	- -%	1 14%	- -%	- -%
50.0 - 99.9%	3 14%	- -%	- -%	1 14%	1 11%	1 33%
100.0	1 5%	- -%	- -%	- -%	1 11%	- -%
Not possible	5 23%	1 50%	- -%	1 14%	3 33%	- -%
Average	25.16	26.60	31.90	18.92	32.31	20.63

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates : Summary of average

Base : All respondents

	ORGANISATION					Other
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	
Information Technology	4.78	8.14	1.00	1.50	2.17	8.40
Professional Services	25.17	50.50	2.50	8.00	32.40	15.75
Telecommunications	2.78	1.00	-	7.25	1.71	1.67
Facilities management and support	9.50	5.00	2.33	43.67	4.25	2.00
Energy	3.70	1.00	-	1.50	1.80	12.00
Others	27.16	47.80	1.00	15.91	25.29	5.50

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates under Information Technology

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	56 50%	9 41%	5 71%	20 67%	20 45%	1 14%
1	13 12%	3 14%	1 14%	1 3%	7 16%	1 14%
2	7 6%	2 9%	- -%	1 3%	3 7%	1 14%
3	1 1%	- -%	- -%	- -%	- -%	1 14%
4	2 2%	1 5%	- -%	- -%	1 2%	- -%
5	- -%	- -%	- -%	- -%	- -%	- -%
6-10	1 1%	- -%	- -%	- -%	1 2%	- -%
More than 10	3 3%	1 5%	- -%	- -%	- -%	2 29%
Not possible	12 11%	2 9%	- -%	2 7%	7 16%	1 14%
Average (exc. 0)	4.78	8.14	1.00	1.50	2.17	8.40

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates under Professional Services

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	40 36%	7 32%	- -%	14 47%	17 39%	1 14%
1	9 8%	- -%	2 29%	2 7%	4 9%	1 14%
2	7 6%	2 9%	2 29%	1 3%	2 5%	- -%
3	2 2%	1 5%	- -%	- -%	1 2%	- -%
4	3 3%	2 9%	1 14%	- -%	- -%	- -%
5	3 3%	1 5%	1 14%	- -%	1 2%	- -%
6-10	8 7%	- -%	- -%	3 10%	4 9%	1 14%
More than 10	9 8%	2 9%	- -%	2 7%	3 7%	2 29%
Not possible	13 12%	3 14%	1 14%	4 13%	4 9%	1 14%
Average (exc. 0)	25.17	50.50	2.50	8.00	32.40	15.75

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates under Telecommunications

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	64 58%	11 50%	6 86%	18 60%	25 57%	3 43%
1	10 9%	4 18%	- -%	1 3%	3 7%	2 29%
2	4 4%	- -%	- -%	1 3%	3 7%	- -%
3	2 2%	- -%	- -%	- -%	1 2%	1 14%
4	- -%	- -%	- -%	- -%	- -%	- -%
5	1 1%	- -%	- -%	1 3%	- -%	- -%
6-10	- -%	- -%	- -%	- -%	- -%	- -%
More than 10	1 1%	- -%	- -%	1 3%	- -%	- -%
Not possible	9 8%	1 5%	- -%	2 7%	5 11%	1 14%
Average (exc. 0)	2.78	1.00	-	7.25	1.71	1.67

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates under Facilities management and support

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	57 51%	8 36%	3 43%	18 60%	24 55%	3 43%
1	11 10%	3 14%	2 29%	1 3%	5 11%	- -%
2	1 1%	- -%	- -%	- -%	- -%	1 14%
3	- -%	- -%	- -%	- -%	- -%	- -%
4	- -%	- -%	- -%	- -%	- -%	- -%
5	2 2%	1 5%	1 14%	- -%	- -%	- -%
6-10	4 4%	2 9%	- -%	- -%	2 5%	- -%
More than 10	4 4%	1 5%	- -%	2 7%	1 2%	- -%
Not possible	11 10%	2 9%	- -%	3 10%	5 11%	1 14%
Average (exc. 0)	9.50	5.00	2.33	43.67	4.25	2.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates under Energy

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	66 59%	12 55%	6 86%	18 60%	27 61%	2 29%
1	4 4%	1 5%	- -%	1 3%	2 5%	- -%
2	4 4%	- -%	- -%	1 3%	2 5%	1 14%
3	1 1%	- -%	- -%	- -%	1 2%	- -%
4	- -%	- -%	- -%	- -%	- -%	- -%
5	- -%	- -%	- -%	- -%	- -%	- -%
6-10	- -%	- -%	- -%	- -%	- -%	- -%
More than 10	1 1%	- -%	- -%	- -%	- -%	1 14%
Not possible	11 10%	3 14%	- -%	3 10%	4 9%	1 14%
Average (exc. 0)	3.70	1.00	-	1.50	1.80	12.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate the total number of framework agreements your organisation has set up and operates under Others

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	45 41%	7 32%	3 43%	12 40%	21 48%	1 14%
1	7 6%	3 14%	1 14%	3 10%	- -%	- -%
2	4 4%	2 9%	- -%	- -%	2 5%	- -%
3	- -%	- -%	- -%	- -%	- -%	- -%
4	1 1%	- -%	- -%	1 3%	- -%	- -%
5	2 2%	1 5%	- -%	- -%	- -%	1 14%
6-10	3 3%	1 5%	- -%	1 3%	- -%	1 14%
More than 10	14 13%	3 14%	- -%	6 20%	5 11%	- -%
Not possible	14 13%	2 9%	2 29%	4 13%	6 14%	- -%
Average (exc. 0)	27.16	47.80	1.00	15.91	25.29	5.50

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Summary of average

Base : All respondents

	ORGANISATION					Other
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	
Information Technology	7.38	16.00	1.00	-	2.33	3.00
Professional Services	23.93	52.17	1.00	8.33	3.50	6.00
Telecommunications	1.43	1.00	-	2.00	1.00	3.00
Facilities management and support	3.57	5.67	1.00	4.00	1.00	2.00
Energy	2.00	-	-	-	2.00	2.00
Others	5.08	2.80	1.00	12.67	3.67	2.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Information Technology

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	48 43%	6 27%	5 71%	15 50%	18 41%	4 57%
1	3 3%	2 9%	1 14%	- -%	- -%	- -%
2	2 2%	- -%	- -%	- -%	2 5%	- -%
3	2 2%	- -%	- -%	- -%	1 2%	1 14%
4	- -%	- -%	- -%	- -%	- -%	- -%
5	- -%	- -%	- -%	- -%	- -%	- -%
6-10	- -%	- -%	- -%	- -%	- -%	- -%
More than 10	1 1%	1 5%	- -%	- -%	- -%	- -%
Not possible	8 7%	1 5%	- -%	2 7%	4 9%	1 14%
Average (exc. 0)	7.38	16.00	1.00	-	2.33	3.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Professional Services

Base : All respondents

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	41 37%	2 9%	6 86%	13 43%	17 39%	3 43%
1	3 3%	- -%	1 14%	1 3%	1 2%	- -%
2	5 5%	3 14%	- -%	- -%	2 5%	- -%
3	1 1%	1 5%	- -%	- -%	- -%	- -%
4	2 2%	1 5%	- -%	1 3%	- -%	- -%
5	- -%	- -%	- -%	- -%	- -%	- -%
6-10	2 2%	- -%	- -%	- -%	1 2%	1 14%
More than 10	2 2%	1 5%	- -%	1 3%	- -%	- -%
Not possible	8 7%	2 9%	- -%	2 7%	3 7%	1 14%
Average (exc. 0)	23.93	52.17	1.00	8.33	3.50	6.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Telecommunications

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	45 41%	5 23%	6 86%	14 47%	17 39%	3 43%
1	5 5%	2 9%	- -%	- -%	3 7%	- -%
2	1 1%	- -%	- -%	1 3%	- -%	- -%
3	1 1%	- -%	- -%	- -%	- -%	1 14%
4	- -%	- -%	- -%	- -%	- -%	- -%
5	- -%	- -%	- -%	- -%	- -%	- -%
6-10	- -%	- -%	- -%	- -%	- -%	- -%
More than 10	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	7 6%	1 5%	- -%	2 7%	3 7%	1 14%
Average (exc. 0)	1.43	1.00	-	2.00	1.00	3.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Facilities management and support

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	47 42%	5 23%	5 71%	14 47%	21 48%	2 29%
1	2 2%	- -%	1 14%	- -%	1 2%	- -%
2	1 1%	- -%	- -%	- -%	- -%	1 14%
3	1 1%	1 5%	- -%	- -%	- -%	- -%
4	1 1%	- -%	- -%	1 3%	- -%	- -%
5	1 1%	1 5%	- -%	- -%	- -%	- -%
6-10	1 1%	1 5%	- -%	- -%	- -%	- -%
More than 10	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	8 7%	2 9%	- -%	2 7%	3 7%	1 14%
Average (exc. 0)	3.57	5.67	1.00	4.00	1.00	2.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Energy

Base : All respondents

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	45 41%	6 27%	6 86%	13 43%	18 41%	2 29%
1	1 1%	- -%	- -%	- -%	1 2%	- -%
2	1 1%	- -%	- -%	- -%	- -%	1 14%
3	1 1%	- -%	- -%	- -%	1 2%	- -%
4	- -%	- -%	- -%	- -%	- -%	- -%
5	- -%	- -%	- -%	- -%	- -%	- -%
6-10	- -%	- -%	- -%	- -%	- -%	- -%
More than 10	- -%	- -%	- -%	- -%	- -%	- -%
Not possible	9 8%	3 14%	- -%	3 10%	2 5%	1 14%
Average (exc. 0)	2.00	-	-	-	2.00	2.00

Assessing the performance of OGCBuying.solutions

Q5 Please indicate how many of these contracts are open to other public sector organisations to use : Others

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
None	42 38%	4 18%	5 71%	13 43%	18 41%	2 29%
1	2 2%	1 5%	1 14%	- -%	- -%	- -%
2	3 3%	2 9%	- -%	- -%	- -%	1 14%
3	2 2%	- -%	- -%	- -%	2 5%	- -%
4	2 2%	1 5%	- -%	1 3%	- -%	- -%
5	2 2%	1 5%	- -%	- -%	1 2%	- -%
6-10	- -%	- -%	- -%	- -%	- -%	- -%
More than 10	2 2%	- -%	- -%	2 7%	- -%	- -%
Not possible	12 11%	4 18%	- -%	4 13%	4 9%	- -%
Average (exc. 0)	5.08	2.80	1.00	12.67	3.67	2.00

Assessing the performance of OGCBuying.solutions

Q6 - Has your organisation made an assessment of the total cost of letting and managing contracts?

Base : All respondents

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Yes	12 11%	4 18%	- -%	1 3%	6 14%	1 14%
No	97 87%	18 82%	6 86%	29 97%	38 86%	5 71%

Assessing the performance of OGCBuying.solutions

Q7 For simple contracts involving the purchase of standard goods/services:

Base : Organisation has made an assessment of the total cost of letting and managing contracts

	Total	ORGANISATION				Other
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	
Total	12 100%	4 100%	- -%	1 100%	6 100%	1 100%
(a) Average cost (including all direct and indirect staff costs) of letting a contract with a value over the OJEU threshold (including all stages from drafting OJEU contract notice and PQQ to OJEU award notice)	13,540.1	34,166.7	-	3,091.0	6,725.0	3,000.0
(b) Average cost (including all direct and indirect staff costs) of letting a contract with a value under the OJEU threshold (including all stages from drafting contract notice and PQQ to final award)	6,385.0	18,750.0	-	2,000.0	3,975.0	500.0
(c) Average annual cost of managing a contract	2,512.5	1,800.0	-	-	2,800.0	1,500.0

Assessing the performance of OGCbuying.solutions

Q7 For complex contracts involving the purchase of strategic services:**

(f) Average annual cost of managing a contract

Base : Organisation has made an assessment of the total cost of letting and managing contracts

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	12 100%	4 100%	- -%	1 100%	6 100%	1 100%
(d) Average cost (including all direct and indirect staff costs) of letting a contract with a value over the OJEU threshold (including all stages from drafting OJEU contract notice and PQQ to OJEU award notice)	39,297.1	45,250.0	-	3,091.0	46,563.3	20,000.0
(e) Average cost (including all direct and indirect staff costs) of letting a contract with a value under the OJEU threshold (including all stages from drafting contract notice and PQQ to final award)	7,350.0	21,750.0	-	2,000.0	2,700.0	2,500.0
(f) Average annual cost of managing a contract	6,133.3	8,100.0	-	-	4,675.0	10,000.0

Assessing the performance of OGCBuying.solutions

Q8 Please indicate whether your organisation purchased any of the products listed below in 2005-06

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
a) Toner cartridge for HP LaserJet 4100 printer	72 65%	16 73%	1 14%	19 63%	31 70%	5 71%
b) Box of 5 x 500 sheet A4 (80g/m2) white paper	101 91%	22 100%	5 71%	28 93%	39 89%	6 86%
c) 3M Post It Notes 76mm x 76mm yellow recycled (pack of 12)	70 63%	16 73%	3 43%	19 63%	27 61%	5 71%
d) Electricity (per kilowatt hour)	76 68%	16 73%	4 57%	20 67%	30 68%	5 71%

Assessing the performance of OGCBuying.solutions

Q8a Price

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	69 100%	16 100%	1 100%	18 100%	29 100%	5 100%
a) Toner cartridge for HP LaserJet 4100 printer (£)	60.55	56.84	49.85	55.87	69.56	39.17
b) Box of 5 x 500 sheet A4 (80g/m2) white paper (£)	11.52	17.09	9.06	8.87	11.36	7.10
c) 3M Post It Notes 76mm x 76mm yellow recycled (pack of 12) (£)	4.75	5.12	6.86	3.67	5.01	4.91
Electricity : Tarrif 1 (pence)	6.56	5.06	5.40	10.23	5.42	5.64
Electricity : Tarrif 2 (pence)	6.58	10.85	7.00	5.79	5.60	5.80

Assessing the performance of OGCBuying.solutions

Q9 Has your organisation procured goods/services using OGCBuying.solutions in the last two years (2004/05 or 2005/06)?

Base : All respondents

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Yes	93 84%	22 100%	6 86%	27 90%	31 70%	6 86%
No	18 16%	- -%	1 14%	3 10%	13 30%	1 14%

Assessing the performance of OGCBuying.solutions

Q10a Does your organisation independently record (not based on data provided by OGCBuying.solutions) it's spend through OGCBuying.solutions products and services?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	14 15%	3 14%	2 33%	2 7%	5 16%	2 33%
No	78 84%	19 86%	4 67%	24 89%	26 84%	4 67%

Assessing the performance of OGCBuying.solutions

Q10b What was your total spend (excl VAT) through OGCBuying.solutions products and services in 2004/05

Base : Organisation independently records spend through OGCBuying.solutions products and services

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	14 100%	3 100%	2 100%	2 100%	5 100%	2 100%
Nil	2 14%	- -%	1 50%	- -%	1 20%	- -%
£5- £9.9	1 7%	- -%	- -%	- -%	- -%	1 50%
£30- £39.9	1 7%	- -%	- -%	- -%	1 20%	- -%
£10,000- £19,999	1 7%	- -%	- -%	- -%	1 20%	- -%
£30,000- £59,999	1 7%	1 33%	- -%	- -%	- -%	- -%
£600,000- £699,999	1 7%	- -%	- -%	- -%	1 20%	- -%
£1m- £19,999,999	2 14%	1 33%	- -%	1 50%	- -%	- -%
£50m or more	1 7%	1 33%	- -%	- -%	- -%	- -%
Not stated	4 29%	- -%	1 50%	1 50%	1 20%	1 50%
Average (£m)	13206556.83	34120755.00	-	2611380.00	226266.87	9.00

Assessing the performance of OGCBuying.solutions

Q10b What was your total spend (excl VAT) through OGCBuying.solutions products and services in 2005/06

Base : Organisation independently records spend through OGCBuying.solutions products and services

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	14 100%	3 100%	2 100%	2 100%	5 100%	2 100%
£10- £19.9	1 7%	- -%	- -%	- -%	- -%	1 50%
£30- £39.9	1 7%	- -%	- -%	- -%	1 20%	- -%
£10,000- £19,999.9	1 7%	- -%	- -%	- -%	1 20%	- -%
£30,000- £59,999.9	1 7%	1 33%	- -%	- -%	- -%	- -%
£100,000- £199,999.9	1 7%	- -%	- -%	- -%	1 20%	- -%
£700,000- £799,999	1 7%	- -%	1 50%	- -%	- -%	- -%
£800,000- £899,999	1 7%	- -%	- -%	- -%	1 20%	- -%
£1m- £19,999,999	5 36%	1 33%	1 50%	1 50%	1 20%	1 50%
£50m or more	1 7%	1 33%	- -%	- -%	- -%	- -%
Not stated	1 7%	- -%	- -%	1 50%	- -%	- -%
Average (£m)	8964276.79	34358819.67	1302198.50	2516380.00	647920.60	2549379.63

Assessing the performance of OGCBuying.solutions

Q11 Please indicate which categories of OGCBuying.solution framework agreements and managed services your organisation uses

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Information technology	72 77%	15 68%	6 100%	23 85%	22 71%	6 100%
Professional services	69 74%	20 91%	6 100%	18 67%	21 68%	3 50%
Telecommunications	66 71%	14 64%	3 50%	21 78%	21 68%	6 100%
Facilities management and support	34 37%	9 41%	3 50%	9 33%	11 35%	2 33%
Government Procurement Card	70 75%	20 91%	4 67%	25 93%	17 55%	3 50%
Energy	56 60%	16 73%	4 67%	15 56%	16 52%	4 67%
GSI	38 41%	13 59%	4 67%	14 52%	4 13%	2 33%
Managed Telephony service	26 28%	10 45%	3 50%	7 26%	5 16%	1 17%
Not stated	1 1%	- -%	- -%	- -%	1 3%	- -%

Assessing the performance of OGCbidding solutions

Q12 Of your organisation's spend undertaken through OGCbidding solutions framework agreements in 2005/06, please estimate the percentage undertaken using mini-competitions ?

Base : Organisation has procured goods/services using OGCbidding solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Under 5%	4 4%	- -%	1 17%	1 4%	2 6%	- -%
5.0 - 9.9%	1 1%	- -%	- -%	- -%	1 3%	- -%
10.0 - 19.9%	1 1%	- -%	- -%	1 4%	- -%	- -%
20.0 - 29.9%	2 2%	- -%	- -%	- -%	2 6%	- -%
30.0 - 39.9%	1 1%	- -%	- -%	1 4%	- -%	- -%
40.0 - 49.9%	3 3%	1 5%	1 17%	- -%	1 3%	- -%
50.0 - 99.9%	16 17%	3 14%	2 33%	4 15%	4 13%	3 50%
100.0	3 3%	1 5%	- -%	- -%	2 6%	- -%
Not possible	43 46%	15 68%	1 17%	9 33%	14 45%	3 50%
Average	41.83	49.00	47.25	25.13	45.68	83.33

Assessing the performance of OGCBuying.solutions

Q13 Does your organisation use the following OGCBuying.solutions product/service ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
eSourcing						
Yes	10 11%	4 18%	- -%	1 4%	4 13%	1 17%
No	79 85%	17 77%	6 100%	25 93%	26 84%	4 67%
Not stated	4 4%	1 5%	- -%	1 4%	1 3%	1 17%
eAuctions framework agreement						
Yes	13 14%	8 36%	- -%	4 15%	1 3%	- -%
No	76 82%	13 59%	6 100%	22 81%	28 90%	6 100%
Not stated	4 4%	1 5%	- -%	1 4%	2 6%	- -%
Zanzibar						
Yes	2 2%	2 9%	- -%	- -%	- -%	- -%
No	87 94%	20 91%	5 83%	26 96%	29 94%	6 100%
Not stated	4 4%	- -%	1 17%	1 4%	2 6%	- -%

Assessing the performance of OGCBuying.solutions

Q13 Does your organisation use the following OGCBuying.solutions product/service ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Government Procurement Card						
Yes	72 77%	20 91%	4 67%	25 93%	19 61%	3 50%
No	20 22%	2 9%	2 33%	2 7%	11 35%	3 50%
Not stated	1 1%	- -%	- -%	- -%	1 3%	- -%
Environmental "Quick Wins" products						
Yes	24 26%	11 50%	2 33%	6 22%	4 13%	1 17%
No	61 66%	9 41%	4 67%	19 70%	23 74%	5 83%
Not stated	8 9%	2 9%	- -%	2 7%	4 13%	- -%

Assessing the performance of OGCBuying.solutions

Q13 Please indicate the key reason for not using eSourcing

Base : All not using eSourcing

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	79 100%	17 100%	6 100%	25 100%	26 100%	4 100%
Haven't heard of service	3 4%	- -%	1 17%	- -%	1 4%	1 25%
Not familiar with concept of esourcing	7 9%	1 6%	- -%	3 12%	2 8%	- -%
Too expensove	3 4%	- -%	1 17%	- -%	2 8%	- -%
Using alternative service	17 22%	3 18%	1 17%	6 24%	6 23%	1 25%
Value money benefits difficult o identify	11 14%	2 12%	- -%	8 32%	1 4%	- -%
High resource cost of implementation	11 14%	2 12%	2 33%	2 8%	5 19%	- -%
Intending to use next 12 months	8 10%	2 12%	- -%	2 8%	3 12%	1 25%
Other	2 3%	1 6%	- -%	- -%	1 4%	- -%
Don't know	5 6%	2 12%	- -%	1 4%	2 8%	- -%
Not stated	12 15%	4 24%	1 17%	3 12%	3 12%	1 25%

Assessing the performance of OGCBuying.solutions

Q13 Please indicate the key reason for not using eAuctions framework agreement

Base : All not using eAuctions framework agreement

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	76 100%	13 100%	6 100%	22 100%	28 100%	6 100%
Haven't heard of service	1 1%	- -%	- -%	- -%	- -%	1 17%
Not familiar with concept of eAuctions	5 7%	- -%	1 17%	2 9%	1 4%	- -%
Too expensive	3 4%	- -%	- -%	1 5%	2 7%	- -%
Using alternative service	8 11%	1 8%	- -%	2 9%	4 14%	1 17%
Value money benefits difficult to identify	21 28%	5 38%	2 33%	8 36%	5 18%	1 17%
High resource cost of implementation	9 12%	1 8%	- -%	3 14%	5 18%	- -%
Intending to use next 12 months	10 13%	1 8%	1 17%	3 14%	4 14%	1 17%
Other	2 3%	1 8%	- -%	- -%	1 4%	- -%
Don't know	4 5%	2 15%	- -%	1 5%	1 4%	- -%
Not stated	13 17%	2 15%	2 33%	2 9%	5 18%	2 33%

Assessing the performance of OGCBuying.solutions

Q13 Please indicate the key reason for not using Zanzibar

Base : All not using Zanzibar

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	87 100%	20 100%	5 100%	26 100%	29 100%	6 100%
Haven't heard of service	7 8%	1 5%	1 20%	1 4%	3 10%	1 17%
Not familiar with concept of Zanzibar	- -%	- -%	- -%	- -%	- -%	- -%
Too expensive	10 11%	- -%	- -%	4 15%	6 21%	- -%
Using alternative service	14 16%	2 10%	- -%	5 19%	6 21%	1 17%
Value money benefits difficult to identify	16 18%	8 40%	1 20%	5 19%	1 3%	1 17%
High resource cost of implementation	7 8%	2 10%	- -%	2 8%	3 10%	- -%
Intending to use next 12 months	10 11%	2 10%	1 20%	2 8%	4 14%	- -%
Other	1 1%	1 5%	- -%	- -%	- -%	- -%
Don't know	7 8%	1 5%	1 20%	4 15%	1 3%	- -%
Not stated	15 17%	3 15%	1 20%	3 12%	5 17%	3 50%

Assessing the performance of OGCBuying.solutions

Q13 Please indicate the key reason for not using Government Procurement Card

Base : All not using Government Procurement Card

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	20 100%	2 100%	2 100%	2 100%	11 100%	3 100%
Haven't heard of service	- -%	- -%	- -%	- -%	- -%	- -%
Not familiar with concept of the Government Procurement Card	- -%	- -%	- -%	- -%	- -%	- -%
Too expensive	- -%	- -%	- -%	- -%	- -%	- -%
Using alternative service	6 30%	- -%	2 100%	1 50%	3 27%	- -%
Value money benefits difficult to identify	- -%	- -%	- -%	- -%	- -%	- -%
High resource cost of implementation	- -%	- -%	- -%	- -%	- -%	- -%
Intending to use next 12 months	7 35%	1 50%	- -%	1 50%	5 45%	- -%
Other	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1 5%	- -%	- -%	- -%	1 9%	- -%
Not stated	6 30%	1 50%	- -%	- -%	2 18%	3 100%

Assessing the performance of OGCBuying.solutions

Q13 Please indicate the key reason for not using Environmental "Quick Wins" products

Base : All not using Environmental "Quick Wins" products

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	61 100%	9 100%	4 100%	19 100%	23 100%	5 100%
Haven't heard of service	25 41%	2 22%	3 75%	8 42%	10 43%	2 40%
Not familiar with concept of Environmental 'Quick Wins'	- -%	- -%	- -%	- -%	- -%	- -%
Too expensive	- -%	- -%	- -%	- -%	- -%	- -%
Using alternative service	- -%	- -%	- -%	- -%	- -%	- -%
Value money benefits difficult to identify	4 7%	2 22%	- -%	1 5%	1 4%	- -%
High resource cost of implementation	- -%	- -%	- -%	- -%	- -%	- -%
Intending to use next 12 months	8 13%	1 11%	- -%	2 11%	5 22%	- -%
Other	4 7%	- -%	- -%	2 11%	1 4%	1 20%
Don't know	7 11%	2 22%	- -%	4 21%	1 4%	- -%
Not stated	13 21%	2 22%	1 25%	2 11%	5 22%	2 40%

Assessing the performance of OGCBuying.solutions

Q14 Does your organisation use any of the following OGCBuying.solutions' Memoranda of Understanding ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Microsoft	49 53%	10 45%	3 50%	20 74%	12 39%	4 67%
Oracle	32 34%	9 41%	- -%	13 48%	6 19%	4 67%
IBM	10 11%	3 14%	- -%	5 19%	1 3%	1 17%
Sun Microsystems	13 14%	3 14%	- -%	7 26%	2 6%	1 17%
BT Premier Value	13 14%	4 18%	- -%	3 11%	5 16%	1 17%
None/ not stated	39 42%	11 50%	3 50%	6 22%	17 55%	1 17%

Assessing the performance of OGCBuying.solutions

Q14 Please indicate the reason for not using Microsoft

Base : All not using Microsoft

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	44 100%	12 100%	3 100%	7 100%	19 100%	2 100%
Don't use supplier	5 11%	2 17%	- -%	- -%	3 16%	- -%
Don't purchase goods in this area	3 7%	- -%	- -%	1 14%	1 5%	- -%
Haven't heard of MoU	11 25%	4 33%	- -%	2 29%	5 26%	- -%
Can get better deal elsewhere	12 27%	3 25%	2 67%	1 14%	5 26%	1 50%
Other	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	5 11%	1 8%	1 33%	1 14%	2 11%	- -%
Not stated	8 18%	2 17%	- -%	2 29%	3 16%	1 50%

Assessing the performance of OGCBuying.solutions

Q14 Please indicate the reason for not using Oracle

Base : All not using Oracle

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	61 100%	13 100%	6 100%	14 100%	25 100%	2 100%
Don't use supplier	28 46%	4 31%	4 67%	8 57%	12 48%	- -%
Don't purchase goods in this area	7 11%	2 15%	2 33%	1 7%	1 4%	- -%
Haven't heard of MoU	4 7%	1 8%	- -%	1 7%	2 8%	- -%
Can get better deal elsewhere	9 15%	3 23%	- -%	1 7%	4 16%	1 50%
Other	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	5 8%	1 8%	- -%	2 14%	2 8%	- -%
Not stated	8 13%	2 15%	- -%	1 7%	4 16%	1 50%

Assessing the performance of OGCBuying.solutions

Q14 Please indicate the reason for not using IBM

Base : All not using IBM

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	83 100%	19 100%	6 100%	22 100%	30 100%	5 100%
Don't use supplier	40 48%	7 37%	3 50%	13 59%	16 53%	1 20%
Don't purchase goods in this area	8 10%	3 16%	- -%	2 9%	2 7%	- -%
Haven't heard of MoU	10 12%	1 5%	- -%	3 14%	4 13%	2 40%
Can get better deal elsewhere	7 8%	2 11%	1 17%	- -%	3 10%	1 20%
Other	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	7 8%	2 11%	1 17%	3 14%	1 3%	- -%
Not stated	11 13%	4 21%	1 17%	1 5%	4 13%	1 20%

Assessing the performance of OGCBuying.solutions

Q14 Please indicate the reason for not using Sun Microsystems

Base : All not using Sun Microsystems

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	80 100%	19 100%	6 100%	20 100%	29 100%	5 100%
Don't use supplier	37 46%	7 37%	2 33%	13 65%	15 52%	- -%
Don't purchase goods in this area	8 10%	2 11%	- -%	1 5%	3 10%	1 20%
Haven't heard of MoU	7 9%	1 5%	1 17%	2 10%	2 7%	1 20%
Can get better deal elsewhere	9 11%	3 16%	1 17%	- -%	3 10%	2 40%
Other	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	8 10%	2 11%	1 17%	3 15%	2 7%	- -%
Not stated	11 14%	4 21%	1 17%	1 5%	4 14%	1 20%

Assessing the performance of OGCBuying.solutions

Q14 Please indicate the reason for not using BT Premier Value

Base : All not using BT Premier Value

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	80 100%	18 100%	6 100%	24 100%	26 100%	5 100%
Don't use supplier	14 18%	3 17%	2 33%	1 4%	8 31%	- -%
Don't purchase goods in this area	4 5%	2 11%	- -%	1 4%	- -%	- -%
Haven't heard of MoU	15 19%	2 11%	- -%	7 29%	6 23%	- -%
Can get better deal elsewhere	10 13%	2 11%	1 17%	1 4%	2 8%	4 80%
Other	1 1%	- -%	- -%	- -%	1 4%	- -%
Don't know	22 28%	5 28%	2 33%	12 50%	3 12%	- -%
Not stated	14 18%	4 22%	1 17%	2 8%	6 23%	1 20%

Assessing the performance of OGCBuying.solutions

Q15 What benefits have you identified from using OGCBuying.solutions framework agreements ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Cheaper goods and services	38 41%	7 32%	3 50%	13 48%	14 45%	1 17%
Better quality goods and services	14 15%	3 14%	- -%	5 19%	6 19%	- -%
Fixed prices	33 35%	9 41%	4 67%	8 30%	10 32%	2 33%
Faster procurement	81 87%	19 86%	6 100%	23 85%	28 90%	4 67%
Better market knowledge	30 32%	5 23%	4 67%	8 30%	10 32%	2 33%
Continuity of supply	26 28%	6 27%	1 17%	10 37%	7 23%	2 33%
Reduced staff costs	42 45%	14 64%	3 50%	12 44%	11 35%	1 17%
Reduced admin costs	74 80%	19 86%	5 83%	19 70%	27 87%	3 50%
Compliance with EU/public procurement legislation	84 90%	19 86%	6 100%	24 89%	29 94%	5 83%
Other	1 1%	- -%	1 17%	- -%	- -%	- -%
Not stated	3 3%	1 5%	- -%	1 4%	- -%	1 17%

Assessing the performance of OGCBuying.solutions

Q15 What benefits have you identified from using OGCBuying.solutions managed services ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Cheaper goods and services	10 11%	4 18%	- -%	4 15%	2 6%	- -%
Better quality goods and services	6 6%	2 9%	- -%	1 4%	3 10%	- -%
Fixed prices	14 15%	6 27%	2 33%	2 7%	4 13%	- -%
Faster procurement	35 38%	11 50%	3 50%	9 33%	10 32%	2 33%
Better market knowledge	14 15%	4 18%	2 33%	4 15%	3 10%	1 17%
Continuity of supply	18 19%	9 41%	- -%	4 15%	4 13%	1 17%
Reduced staff costs	17 18%	8 36%	2 33%	4 15%	3 10%	- -%
Reduced admin costs	30 32%	10 45%	3 50%	9 33%	7 23%	1 17%
Compliance with EU/public procurement legislation	36 39%	11 50%	3 50%	10 37%	9 29%	3 50%
Other	1 1%	- -%	1 17%	- -%	- -%	- -%
Not stated	47 51%	8 36%	3 50%	14 52%	18 58%	3 50%

Assessing the performance of OGCBuying.solutions

Q16 Please estimate the number of contracts your organisation has avoided having to let and manage due to using OGCBuying.solutions products and services over the last two years ?

a) Number of contracts over OJEU threshold (2004/05)

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
None	12 13%	2 9%	1 17%	3 11%	4 13%	2 33%
1	7 8%	1 5%	- -%	3 11%	2 6%	- -%
2	4 4%	1 5%	- -%	2 7%	1 3%	- -%
3	2 2%	- -%	- -%	1 4%	- -%	1 17%
4	1 1%	- -%	- -%	1 4%	- -%	- -%
5	1 1%	- -%	- -%	- -%	1 3%	- -%
6-10	3 3%	1 5%	- -%	1 4%	1 3%	- -%
More than 10	4 4%	1 5%	- -%	2 7%	1 3%	- -%
Not possible	51 55%	15 68%	5 83%	10 37%	19 61%	2 33%
Not stated	8 9%	1 5%	- -%	4 15%	2 6%	1 17%
Average	4.94	3.67	-	4.77	8.00	1.00

Assessing the performance of OGCBuying.solutions

Q16 Please estimate the number of contracts your organisation has avoided having to let and manage due to using OGCBuying.solutions products and services over the last two years ?

a) Number of contracts under OJEU threshold (2004/05)

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
None	12 13%	3 14%	- -%	3 11%	3 10%	3 50%
1-100	11 12%	- -%	1 17%	7 26%	3 10%	- -%
Over 100	3 3%	1 5%	- -%	- -%	1 3%	1 17%
Not possible	57 61%	16 73%	5 83%	12 44%	21 68%	2 33%
Not stated	10 11%	2 9%	- -%	5 19%	3 10%	- -%
Average	28.27	37.50	6.00	15.70	17.43	75.00

Assessing the performance of OGCBuying.solutions

Q16 Please estimate the number of contracts your organisation has avoided having to let and manage due to using OGCBuying.solutions products and services over the last two years ?

a) Number of contracts over OJEU threshold (2005/06)

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
None	9 10%	2 9%	- -%	2 7%	4 13%	1 17%
1	8 9%	- -%	1 17%	4 15%	3 10%	- -%
2	5 5%	- -%	1 17%	2 7%	1 3%	- -%
3	6 6%	1 5%	- -%	2 7%	2 6%	1 17%
4	4 4%	- -%	1 17%	1 4%	1 3%	1 17%
5	2 2%	1 5%	- -%	- -%	1 3%	- -%
6-10	3 3%	1 5%	- -%	2 7%	- -%	- -%
More than 10	4 4%	1 5%	- -%	2 7%	1 3%	- -%
Not possible	47 51%	15 68%	3 50%	9 33%	18 58%	2 33%
Not stated	5 5%	1 5%	- -%	3 11%	- -%	1 17%
Average	5.27	5.00	2.33	5.93	6.23	2.33

Assessing the performance of OGCBuying.solutions

Q16 Please estimate the number of contracts your organisation has avoided having to let and manage due to using OGCBuying.solutions products and services over the last two years ?

a) Number of contracts under OJEU threshold (2005/06)

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
None	12 13%	3 14%	- -%	3 11%	3 10%	3 50%
1-100	15 16%	- -%	3 50%	8 30%	4 13%	- -%
Over 100	3 3%	1 5%	- -%	- -%	1 3%	1 17%
Not possible	54 58%	16 73%	3 50%	11 41%	21 68%	2 33%
Not stated	9 10%	2 9%	- -%	5 19%	2 6%	- -%
Average	27.57	42.50	21.00	15.00	16.13	75.00

Assessing the performance of OGCBuying.solutions

Q17 Do OGCBuying.solutions' offer your organisation cheaper prices than your organisation can achieve elsewhere ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
All OGCBuying.solutions goods/services offer cheaper prices	- -%	- -%	- -%	- -%	- -%	- -%
The majority of OGCBuying.solutions goods/services offer cheaper prices	26 28%	6 27%	- -%	9 33%	9 29%	2 33%
The minority of OGCBuying.solutions goods/services offer cheaper prices	34 37%	8 36%	2 33%	8 30%	13 42%	3 50%
None of OGCBuying.solutions goods/services offer cheaper prices	- -%	- -%	- -%	- -%	- -%	- -%
Unable to answer	33 35%	8 36%	4 67%	10 37%	9 29%	1 17%

Assessing the performance of OGCBuying.solutions

Q18 Do you use OGCBuying.solutions catalogue prices to benchmark OGCBuying.solutions against other prices ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	61 66%	17 77%	5 83%	16 59%	19 61%	4 67%
No	31 33%	5 23%	- -%	11 41%	12 39%	2 33%
Not stated	1 1%	- -%	1 17%	- -%	- -%	- -%

Assessing the performance of OGCbidding solutions

Q19 Based on your experience of OGCbidding solutions account managers please rate account managers understanding of

a) OGCbidding solutions products and services

Base : Organisation has procured goods/services using OGCbidding solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	5 5%	1 5%	1 17%	1 4%	2 6%	- -%
Good	(4.0)	34 37%	10 45%	3 50%	7 26%	11 35%	3 50%
Satisfactory	(3.0)	28 30%	8 36%	1 17%	8 30%	10 32%	1 17%
Poor	(2.0)	3 3%	2 9%	- -%	- -%	1 3%	- -%
Very poor	(1.0)	1 1%	- -%	- -%	1 4%	- -%	- -%
Don't know		21 23%	- -%	1 17%	10 37%	7 23%	2 33%
Not stated		1 1%	1 5%	- -%	- -%	- -%	- -%
Average		3.55	3.48	4.00	3.41	3.58	3.75

Assessing the performance of OGCbidding solutions

Q19 Based on your experience of OGCbidding solutions account managers please rate account managers understanding of

b) Wider commodity markets

Base : Organisation has procured goods/services using OGCbidding solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	1 1%	- -%	- -%	1 4%	- -%	- -%
Good	(4.0)	17 18%	6 27%	3 50%	1 4%	6 19%	1 17%
Satisfactory	(3.0)	23 25%	9 41%	- -%	5 19%	7 23%	2 33%
Poor	(2.0)	6 6%	2 9%	- -%	- -%	4 13%	- -%
Very poor	(1.0)	1 1%	- -%	- -%	1 4%	- -%	- -%
Don't know		42 45%	3 14%	3 50%	19 70%	13 42%	3 50%
Not stated		3 3%	2 9%	- -%	- -%	1 3%	- -%
Average		3.23	3.24	4.00	3.13	3.12	3.33

Assessing the performance of OGCbuying.solutions

Q19 Based on your experience of OGCbuying.solutions account managers please rate account managers understanding of

c) Requirements of public sector organisations

Base : Organisation has procured goods/services using OGCbuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	8 9%	1 5%	2 33%	2 7%	3 10%	- -%
Good	(4.0)	24 26%	9 41%	1 17%	3 11%	9 29%	2 33%
Satisfactory	(3.0)	26 28%	7 32%	1 17%	8 30%	8 26%	2 33%
Poor	(2.0)	10 11%	3 14%	1 17%	2 7%	3 10%	1 17%
Very poor	(1.0)	1 1%	- -%	- -%	1 4%	- -%	- -%
Don't know		23 25%	1 5%	1 17%	11 41%	8 26%	1 17%
Not stated		1 1%	1 5%	- -%	- -%	- -%	- -%
Average		3.41	3.40	3.80	3.19	3.52	3.20

Assessing the performance of OGCBuying.solutions

Q19 Based on your experience of OGCBuying.solutions account managers please rate account managers understanding of

d) Requirements of my organisation

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	3 3%	1 5%	- -%	1 4%	1 3%	- -%
Good	(4.0)	16 17%	3 14%	2 33%	2 7%	9 29%	- -%
Satisfactory	(3.0)	29 31%	10 45%	1 17%	8 30%	9 29%	1 17%
Poor	(2.0)	14 15%	6 27%	2 33%	2 7%	3 10%	1 17%
Very poor	(1.0)	7 8%	- -%	- -%	3 11%	3 10%	1 17%
Don't know		23 25%	1 5%	1 17%	11 41%	6 19%	3 50%
Not stated		1 1%	1 5%	- -%	- -%	- -%	- -%
Average		2.91	2.95	3.00	2.75	3.08	2.00

Assessing the performance of OGCBuying.solutions

Q19 Based on your experience of OGCBuying.solutions account managers please rate account managers understanding of

e) Other framework agreements open to my organisation

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	2 2%	- -%	- -%	1 4%	1 3%	- -%
Good	(4.0)	10 11%	3 14%	2 33%	3 11%	2 6%	- -%
Satisfactory	(3.0)	21 23%	6 27%	- -%	7 26%	7 23%	1 17%
Poor	(2.0)	27 29%	9 41%	3 50%	3 11%	11 35%	1 17%
Very poor	(1.0)	4 4%	1 5%	- -%	1 4%	1 3%	1 17%
Don't know		28 30%	2 9%	1 17%	12 44%	9 29%	3 50%
Not stated		1 1%	1 5%	- -%	- -%	- -%	- -%
Average		2.67	2.58	2.80	3.00	2.59	2.00

Assessing the performance of OGCBuying.solutions

Q20a Do OGCBuying.solutions consult your organisation enough when designing and letting new framework agreements and managed services ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	20 22%	9 41%	1 17%	4 15%	6 19%	- -%
No	59 63%	10 45%	4 67%	19 70%	19 61%	6 100%
Don't know	14 15%	3 14%	1 17%	4 15%	6 19%	- -%

Assessing the performance of OGCBuying.solutions

Q20b Do you think the use of more consultation would lead your organisation to ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Use OGCBuying.solutions more frequently than now	58 62%	11 50%	4 67%	19 70%	18 58%	6 100%
Use OGCBuying.solutions about the same as now	25 27%	7 32%	1 17%	6 22%	10 32%	- -%
Use OGCBuying.solutions less frequently than now	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	10 11%	4 18%	1 17%	2 7%	3 10%	- -%

Assessing the performance of OGCBuying.solutions

Q20c Do you think the use of more consultation would lead your organisation to give OGCBuying.solutions volume commitments on new framework agreements and managed services ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	37 40%	11 50%	1 17%	14 52%	11 35%	- -%
No	26 28%	6 27%	1 17%	6 22%	9 29%	3 50%
Don't know	30 32%	5 23%	4 67%	7 26%	11 35%	3 50%

Assessing the performance of OGCBuying.solutions

Q21 How would you rate the service provided by the OGCBuying.solutions helpdesk ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	9 10%	1 5%	1 17%	3 11%	3 10%	1 17%
Good	(4.0)	26 28%	5 23%	2 33%	5 19%	11 35%	3 50%
Satisfactory	(3.0)	30 32%	11 50%	1 17%	8 30%	10 32%	- -%
Poor	(2.0)	8 9%	1 5%	2 33%	3 11%	1 3%	1 17%
Very poor	(1.0)	1 1%	1 5%	- -%	- -%	- -%	- -%
Haven't used		11 12%	- -%	- -%	6 22%	4 13%	1 17%
Don't know		6 6%	2 9%	- -%	1 4%	2 6%	- -%
Not stated		2 2%	1 5%	- -%	1 4%	- -%	- -%
Average		3.46	3.21	3.33	3.42	3.64	3.80

Assessing the performance of OGCBuying.solutions

Q22a How would you rate the following forms of communication provided by OGCBuying.solutions

a) OGCBuying.solutions website ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Very easy	(5.0)	3 3%	- -%	- -%	- -%	3 10%	- -%
Quite easy	(4.0)	22 24%	7 32%	2 33%	5 19%	7 23%	- -%
Neither easy nor difficult	(3.0)	23 25%	5 23%	1 17%	7 26%	8 26%	2 33%
Quite difficult	(2.0)	36 39%	9 41%	3 50%	11 41%	9 29%	4 67%
Very difficult	(1.0)	6 6%	1 5%	- -%	3 11%	2 6%	- -%
Haven't used		2 2%	- -%	- -%	1 4%	1 3%	- -%
Don't know		1 1%	- -%	- -%	- -%	1 3%	- -%
Average		2.78	2.82	2.83	2.54	3.00	2.33

Assessing the performance of OGCBuying.solutions

Q22a How would you rate the following forms of communication provided by OGCBuying.solutions

b) OGCBuying.solutions catalogues ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Very easy	(5.0)	2 2%	- -%	- -%	- -%	2 6%	- -%
Quite easy	(4.0)	43 46%	13 59%	1 17%	14 52%	11 35%	3 50%
Neither easy nor difficult	(3.0)	25 27%	5 23%	3 50%	6 22%	10 32%	1 17%
Quite difficult	(2.0)	10 11%	3 14%	1 17%	2 7%	2 6%	2 33%
Very difficult	(1.0)	- -%	- -%	- -%	- -%	- -%	- -%
Haven't used		11 12%	1 5%	1 17%	4 15%	5 16%	- -%
Don't know		2 2%	- -%	- -%	1 4%	1 3%	- -%
Average		3.46	3.48	3.00	3.55	3.52	3.17

Assessing the performance of OGCBuying.solutions

Q22b How would you rate how OGCBuying.solutions have communicated the following changes

a) Changes to OGCBuying.solutions framework agreements ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	2 2%	1 5%	- -%	- -%	1 3%	- -%
Good	(4.0)	10 11%	2 9%	- -%	6 22%	1 3%	1 17%
Satisfactory	(3.0)	44 47%	10 45%	3 50%	10 37%	18 58%	2 33%
Poor	(2.0)	21 23%	6 27%	3 50%	6 22%	5 16%	1 17%
Very poor	(1.0)	7 8%	1 5%	- -%	3 11%	1 3%	2 33%
Don't know		8 9%	2 9%	- -%	2 7%	4 13%	- -%
Not stated		1 1%	- -%	- -%	- -%	1 3%	- -%
Average		2.75	2.80	2.50	2.76	2.85	2.33

Assessing the performance of OGCBuying.solutions

Q22b How would you rate how OGCBuying.solutions have communicated the following changes

b) Changes in EU procurement legislation affecting framework agreements ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	2 2%	1 5%	- -%	- -%	1 3%	- -%
Good	(4.0)	13 14%	5 23%	- -%	4 15%	3 10%	1 17%
Satisfactory	(3.0)	33 35%	7 32%	4 67%	11 41%	10 32%	1 17%
Poor	(2.0)	26 28%	7 32%	2 33%	6 22%	9 29%	2 33%
Very poor	(1.0)	7 8%	1 5%	- -%	2 7%	3 10%	1 17%
Don't know		11 12%	1 5%	- -%	4 15%	4 13%	1 17%
Not stated		1 1%	- -%	- -%	- -%	1 3%	- -%
Average		2.72	2.90	2.67	2.74	2.62	2.40

Assessing the performance of OGCBuying.solutions

Q23 How would you rate the range of suppliers on OGCBuying.solutions framework agreements and managed services ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)	1 1%	- -%	- -%	- -%	1 3%	- -%
Good	(4.0)	30 32%	8 36%	2 33%	10 37%	8 26%	2 33%
Satisfactory	(3.0)	39 42%	10 45%	2 33%	9 33%	16 52%	2 33%
Poor	(2.0)	11 12%	1 5%	2 33%	4 15%	2 6%	1 17%
Very poor	(1.0)	1 1%	- -%	- -%	- -%	- -%	1 17%
Don't know		7 8%	2 9%	- -%	2 7%	3 10%	- -%
Not stated		4 4%	1 5%	- -%	2 7%	1 3%	- -%
Average		3.23	3.37	3.00	3.26	3.30	2.83

Assessing the performance of OGCBuying.solutions

Q24 Do you think OGCBuying.solutions range of suppliers should include more or less Small and Medium sized suppliers

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
More	56 60%	10 45%	4 67%	20 74%	16 52%	5 83%
Less	1 1%	1 5%	- -%	- -%	- -%	- -%
Same as now	19 20%	7 32%	1 17%	2 7%	9 29%	- -%
No opinion	17 18%	4 18%	1 17%	5 19%	6 19%	1 17%

Assessing the performance of OGCBuying.solutions

Q24 Do you think OGCBuying.solutions range of suppliers should include more or less Local suppliers to your organisation

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
More	43 46%	7 32%	2 33%	16 59%	12 39%	5 83%
Less	1 1%	- -%	1 17%	- -%	- -%	- -%
Same as now	18 19%	7 32%	1 17%	1 4%	9 29%	- -%
No opinion	31 33%	8 36%	2 33%	10 37%	10 32%	1 17%

Assessing the performance of OGCBuying.solutions

Q25a How would you rate the overall quality of service received from OGCBuying.solutions suppliers ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

			ORGANISATION					
			Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total			93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Excellent	(5.0)		3 3%	- -%	- -%	1 4%	2 6%	- -%
Good	(4.0)		43 46%	12 55%	1 17%	10 37%	16 52%	3 50%
Satisfactory	(3.0)		41 44%	7 32%	5 83%	14 52%	12 39%	3 50%
Poor	(2.0)		2 2%	1 5%	- -%	1 4%	- -%	- -%
Very poor	(1.0)		- -%	- -%	- -%	- -%	- -%	- -%
Don't know			4 4%	2 9%	- -%	1 4%	1 3%	- -%
Average			3.53	3.55	3.17	3.42	3.67	3.50

Assessing the performance of OGCBuying.solutions

Q25b Do you think the quality of service from OGCBuying.solutions suppliers has changed in the last two years ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Improved	17 18%	4 18%	- -%	5 19%	8 26%	- -%
Got worse	4 4%	1 5%	- -%	2 7%	- -%	1 17%
Stayed the same	54 58%	14 64%	3 50%	17 63%	15 48%	5 83%
Don't know	17 18%	2 9%	3 50%	3 11%	8 26%	- -%
Not stated	1 1%	1 5%	- -%	- -%	- -%	- -%

Assessing the performance of OGCBuying.solutions

Q25c Does service quality differ between OGCBuying.solutions framework agreement suppliers and their managed services suppliers ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Framework agreement suppliers offer a better quality of service than managed service suppliers	3 3%	1 5%	- -%	1 4%	1 3%	- -%
Managed services suppliers offer a better quality of service than framework agreement suppliers	5 5%	3 14%	- -%	1 4%	1 3%	- -%
They offer the same quality of service	15 16%	5 23%	2 33%	4 15%	1 3%	3 50%
Unable to answer as our organisation does not use both	24 26%	4 18%	3 50%	7 26%	9 29%	1 17%
Don't know	45 48%	9 41%	1 17%	14 52%	18 58%	2 33%
Not stated	1 1%	- -%	- -%	- -%	1 3%	- -%

Assessing the performance of OGCBuying.solutions

Q26a Have you encountered any problems in the last two years when dealing with OGCBuying.solutions suppliers ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	51 55%	13 59%	4 67%	15 56%	14 45%	4 67%
No	30 32%	6 27%	2 33%	10 37%	11 35%	1 17%
Don't know	12 13%	3 14%	- -%	2 7%	6 19%	1 17%

Assessing the performance of OGCBuying.solutions

Q26A Type of problem encountered

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	51 100%	13 100%	4 100%	15 100%	14 100%	4 100%
Late delivery	23 45%	7 54%	3 75%	9 60%	2 14%	2 50%
Wrong goods delivered	13 25%	4 31%	2 50%	5 33%	1 7%	1 25%
Goods not working when delivered	11 22%	3 23%	1 25%	5 33%	2 14%	- -%
Specified service not delivered to the required standard	21 41%	8 62%	2 50%	5 33%	4 29%	2 50%
Unhelpful staff when making initial order	6 12%	2 15%	- -%	1 7%	2 14%	1 25%
Unhelpful staff when making complaint	12 24%	3 23%	2 50%	3 20%	3 21%	1 25%
After sale service not up to standard	21 41%	5 38%	2 50%	5 33%	6 43%	3 75%
Other	20 39%	5 38%	2 50%	5 33%	7 50%	- -%

Assessing the performance of OGCBuying.solutions

Q26b Were the problems corrected to your satisfaction ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	51 100%	13 100%	4 100%	15 100%	14 100%	4 100%
Yes for all problems	7 14%	- -%	- -%	4 27%	2 14%	- -%
Yes for most of the problems	25 49%	8 62%	4 100%	5 33%	6 43%	2 50%
Yes for a few of the problems	6 12%	3 23%	- -%	1 7%	1 7%	1 25%
No for all problems	12 24%	2 15%	- -%	4 27%	5 36%	1 25%
Don't know	1 2%	- -%	- -%	1 7%	- -%	- -%
No problems	- -%	- -%	- -%	- -%	- -%	- -%

Assessing the performance of OGCBuying.solutions

Q27 Have there been any problems that your organisation has escalated to OGCBuying.solutions ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	42 45%	11 50%	2 33%	14 52%	13 42%	1 17%
No	43 46%	9 41%	4 67%	12 44%	13 42%	5 83%
Don't know	8 9%	2 9%	- -%	1 4%	5 16%	- -%

Assessing the performance of OGCBuying.solutions

Q27 Rating of OGCBuying.solutions response ?

Base : Have been problems that organisation has escalated to OGCBuying.solutions

			ORGANISATION					
			Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total			42 100%	11 100%	2 100%	14 100%	13 100%	1 100%
Excellent	(5.0)		3 7%	1 9%	- -%	1 7%	- -%	- -%
Good	(4.0)		12 29%	2 18%	- -%	4 29%	6 46%	- -%
Satisfactory	(3.0)		11 26%	4 36%	1 50%	5 36%	1 8%	- -%
Poor	(2.0)		11 26%	2 18%	1 50%	4 29%	3 23%	1 100%
Very poor	(1.0)		- -%	- -%	- -%	- -%	- -%	- -%
Don't know			1 2%	- -%	- -%	- -%	1 8%	- -%
Average			3.19	3.22	2.50	3.14	3.30	2.00

Assessing the performance of OGCBuying.solutions

Q28a How often do OGCBuying.solutions ask your organisation for feedback on the performance of suppliers on its framework agreements/managed services ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
More than once a year	3 3%	2 9%	- -%	1 4%	- -%	- -%
Once a year	7 8%	2 9%	- -%	3 11%	2 6%	- -%
Less than once a year	7 8%	2 9%	1 17%	- -%	3 10%	1 17%
Never	53 57%	10 45%	4 67%	17 63%	17 55%	5 83%
Don't know	20 22%	5 23%	1 17%	5 19%	8 26%	- -%
Not stated	3 3%	1 5%	- -%	1 4%	1 3%	- -%

Assessing the performance of OGCBuying.solutions

Q28b Do you think OGCBuying.solutions consult your organisation enough on the performance of its suppliers

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Yes	5 5%	1 5%	- -%	3 11%	1 3%	- -%
No	75 81%	17 77%	5 83%	21 78%	25 81%	6 100%
Don't know	11 12%	3 14%	1 17%	3 11%	4 13%	- -%

Assessing the performance of OGCBuying.solutions

Q29 Please indicate the three key improvements that OGCBuying.solutions could make which would have the greatest impact on your use of OGCBuying.solutions ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
More competitive prices	42 45%	10 45%	2 33%	7 26%	19 61%	4 67%
More consultation on new framework agreements and managed services	36 39%	11 50%	1 17%	11 41%	11 35%	2 33%
Easier to use web-site	31 33%	9 41%	3 50%	9 33%	9 29%	1 17%
Better understanding of my organisations needs	30 32%	7 32%	1 17%	9 33%	12 39%	1 17%
More SME suppliers on framework agreements	15 16%	3 14%	2 33%	3 11%	6 19%	- -%
More contact with account managers	14 15%	4 18%	1 17%	5 19%	3 10%	1 17%
Better marketing of their products	14 15%	5 23%	- -%	3 11%	6 19%	- -%
Larger range of goods and services	13 14%	2 9%	1 17%	5 19%	3 10%	2 33%
More communication of changes to EU legislation and the implications for framework agreements	11 12%	2 9%	3 50%	2 7%	3 10%	1 17%
More local suppliers on framework agreements	10 11%	1 5%	1 17%	3 11%	4 13%	- -%
More communication of changes to framework agreements	9 10%	2 9%	1 17%	5 19%	- -%	1 17%

Assessing the performance of OGCBuying.solutions

Q29 Please indicate the three key improvements that OGCBuying.solutions could make which would have the greatest impact on your use of OGCBuying.solutions ?

Base : Organisation has procured goods/services using OGCBuying.solutions in the last two years

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	93 100%	22 100%	6 100%	27 100%	31 100%	6 100%
Better help desk service	9 10%	3 14%	1 17%	4 15%	1 3%	- -%
Better understanding of the market	8 9%	3 14%	- -%	- -%	5 16%	- -%
Greater range of suppliers	7 8%	3 14%	- -%	3 11%	- -%	1 17%
Improved account manager knowledge	6 6%	3 14%	- -%	1 4%	1 3%	1 17%
Better service quality from suppliers	5 5%	- -%	- -%	2 7%	1 3%	2 33%
Easier to use catalogues	4 4%	1 5%	- -%	2 7%	- -%	1 17%
Better quality goods and services	1 1%	1 5%	- -%	- -%	- -%	- -%
Other	6 6%	2 9%	- -%	- -%	3 10%	- -%
Not stated	2 2%	- -%	- -%	1 4%	1 3%	- -%

Assessing the performance of OGCBuying.solutions

Q30a Please indicate the reasons why your organisation has never used OGCBuying.solutions

Base : Organisation has not procured goods/services using OGCBuying.solutions in the last two years

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	18 100%	- -%	1 100%	3 100%	13 100%	1 100%
Your organisation does not spend enough to use OGCBuying.solutions	4 22%	- -%	- -%	- -%	4 31%	- -%
OGCBuying.solutions do not provide the goods/services you require	3 17%	- -%	- -%	1 33%	2 15%	- -%
Your organisation can get better prices than OGCBuying.solutions	2 11%	- -%	- -%	1 33%	1 8%	- -%
You use another buying agency	2 11%	- -%	- -%	- -%	2 15%	- -%
You have been given unfavourable reports about OGCBuying.solutions	1 6%	- -%	- -%	- -%	1 8%	- -%
Not parent departments policy	1 6%	- -%	- -%	- -%	1 8%	- -%
Other	7 39%	- -%	- -%	2 67%	4 31%	1 100%
Not stated	6 33%	- -%	1 100%	- -%	5 38%	- -%

Assessing the performance of OGCBuying.solutions

Q30b Please indicate the reasons why your organisation has not used OGCBuying.solution in the last two years

Base : Organisation has not procured goods/services using OGCBuying.solutions in the last two years

	Total	ORGANISATION				
		Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	18 100%	- -%	1 100%	3 100%	13 100%	1 100%
You can get better prices than OGCBuying.solutions	2 11%	- -%	- -%	- -%	2 15%	- -%
OGCBuying.solutions do not provide the goods/services you require	1 6%	- -%	1 100%	- -%	- -%	- -%
You received a poor service from OGCBuying.solutions	1 6%	- -%	- -%	- -%	1 8%	- -%
Using OGCBuying.solutions was too complicated	1 6%	- -%	- -%	- -%	1 8%	- -%
Other	4 22%	- -%	1 100%	- -%	2 15%	1 100%
Not stated	11 61%	- -%	- -%	3 100%	8 62%	- -%

Assessing the performance of OGCBuying.solutions

Q31 Is it clear to your organisation where to secure the 'best deals' for specific goods or services ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Yes	60 54%	9 41%	2 29%	17 57%	27 61%	4 57%
No	43 39%	11 50%	5 71%	11 37%	13 30%	3 43%
Don't know	8 7%	2 9%	- -%	2 7%	4 9%	- -%

Assessing the performance of OGCBuying.solutions

Q32 Is it clear to your organisation what the full range of framework agreements open to it are ?

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Yes	44 40%	6 27%	2 29%	10 33%	20 45%	5 71%
No	61 55%	15 68%	5 71%	17 57%	22 50%	2 29%
Don't know	6 5%	1 5%	- -%	3 10%	2 5%	- -%

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Centrally available data on price benchmarking

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
More	94 85%	18 82%	6 86%	26 87%	37 84%	7 100%
Less	- -%	- -%	- -%	- -%	- -%	- -%
Same as now	10 9%	2 9%	- -%	2 7%	5 11%	- -%
No opinion	7 6%	2 9%	1 14%	2 7%	2 5%	- -%

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Centrally available data on price benchmarking

Base : All respondents

	Total	(1) Not important	(2)	(3)	(4)	(5) Very important	Not stated	Average
Total	111 100%	1 100%	4 100%	26 100%	38 100%	39 100%	3 100%	4.02
More	94 85%	1 100%	1 25%	20 77%	34 89%	37 95%	1 33%	4.13
Less	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-
Same as now	10 9%	- -%	- -%	6 23%	3 8%	1 3%	- -%	3.50
No opinion	7 6%	- -%	3 75%	- -%	1 3%	1 3%	2 67%	3.00

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Centrally available information on framework agreements which are open to public sector organisations

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
More	89 80%	20 91%	6 86%	24 80%	34 77%	5 71%
Less	- -%	- -%	- -%	- -%	- -%	- -%
Same as now	15 14%	- -%	1 14%	4 13%	7 16%	2 29%
No opinion	7 6%	2 9%	- -%	2 7%	3 7%	- -%

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Centrally available information on framework agreements which are open to public sector organisations

Base : All respondents

	Total	(1) Not important	(2)	(3)	(4)	(5) Very important	Not stated	Average
Total	111 100%	1 100%	2 100%	26 100%	26 100%	52 100%	4 100%	4.18
More	89 80%	- -%	1 50%	17 65%	24 92%	46 88%	1 25%	4.31
Less	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-
Same as now	15 14%	1 100%	1 50%	7 27%	2 8%	4 8%	- -%	3.47
No opinion	7 6%	- -%	- -%	2 8%	- -%	2 4%	3 75%	4.00

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Centrally available information on where the 'best deals' are

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
More	96 86%	18 82%	6 86%	25 83%	40 91%	7 100%
Less	- -%	- -%	- -%	- -%	- -%	- -%
Same as now	7 6%	1 5%	1 14%	2 7%	3 7%	- -%
No opinion	8 7%	3 14%	- -%	3 10%	1 2%	- -%

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Centrally available information on where the 'best deals' are

Base : All respondents

	Total	(1) Not important	(2)	(3)	(4)	(5) Very important	Not stated	Average
Total	111 100%	3 100%	1 100%	27 100%	32 100%	44 100%	4 100%	4.06
More	96 86%	- -%	- -%	21 78%	31 97%	42 95%	2 50%	4.22
Less	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-
Same as now	7 6%	- -%	- -%	6 22%	1 3%	- -%	- -%	3.14
No opinion	8 7%	3 100%	1 100%	- -%	- -%	2 5%	2 50%	2.50

Assessing the performance of OG Cbuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Central co-ordination of the different buying agencies in central and local government

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
More	61 55%	15 68%	2 29%	19 63%	21 48%	4 57%
Less	4 4%	- -%	- -%	1 3%	3 7%	- -%
Same as now	23 21%	2 9%	2 29%	6 20%	11 25%	2 29%
No opinion	23 21%	5 23%	3 43%	4 13%	9 20%	1 14%

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Central co-ordination of the different buying agencies in central and local government

Base : All respondents

	Total	(1) Not important	(2)	(3)	(4)	(5) Very important	Not stated	Average
Total	111 100%	10 100%	13 100%	36 100%	20 100%	22 100%	10 100%	3.31
More	61 55%	- -%	2 15%	20 56%	19 95%	20 91%	- -%	3.93
Less	4 4%	2 20%	1 8%	- -%	- -%	- -%	1 10%	1.33
Same as now	23 21%	1 10%	8 62%	12 33%	1 5%	1 5%	- -%	2.70
No opinion	23 21%	7 70%	2 15%	4 11%	- -%	1 5%	9 90%	2.00

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Central mandating for the use of the "best deals"

Base : All respondents

	ORGANISATION					
	Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total	111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
More	42 38%	12 55%	1 14%	11 37%	16 36%	2 29%
Less	21 19%	2 9%	4 57%	7 23%	7 16%	1 14%
Same as now	26 23%	4 18%	1 14%	8 27%	11 25%	2 29%
No opinion	22 20%	4 18%	1 14%	4 13%	10 23%	2 29%

Assessing the performance of OGCBuying.solutions

Q33 Please indicate whether you think there should be more or less of the following

Central mandating for the use of the "best deals"

Base : All respondents

	Total	(1) Not important	(2)	(3)	(4)	(5) Very important	Not stated	Average
Total	111 100%	17 100%	15 100%	27 100%	10 100%	7 100%	35 100%	2.67
More	42 38%	1 6%	1 7%	10 37%	5 50%	6 86%	19 54%	3.61
Less	21 19%	10 59%	3 20%	1 4%	2 20%	- -%	5 14%	1.69
Same as now	26 23%	2 12%	8 53%	13 48%	3 30%	- -%	- -%	2.65
No opinion	22 20%	4 24%	3 20%	3 11%	- -%	1 14%	11 31%	2.18

Assessing the performance of OGCBuying.solutions

**Q33 Rate how important you think
Centrally available data on price benchmarking is to improving the value for money from public sector procurement ?**

Base : All respondents

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Not important	(1.0)	1 1%	- -%	- -%	- -%	1 2%	- -%
	(2.0)	4 4%	1 5%	1 14%	1 3%	1 2%	- -%
	(3.0)	26 23%	5 23%	1 14%	9 30%	10 23%	1 14%
Very important	(4.0)	38 34%	9 41%	3 43%	7 23%	18 41%	1 14%
	(5.0)	39 35%	7 32%	2 29%	10 33%	14 32%	5 71%
Not stated		3 3%	- -%	- -%	3 10%	- -%	- -%
Average		4.02	4.00	3.86	3.96	3.98	4.57

Assessing the performance of OGCBuying.solutions

Q33 Rate how important you think

Centrally available information on framework agreements which are open to public sector organisations is to improving the value for money from public sector procurement ?

Base : All respondents

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Not important	(1.0)	1 1%	- -%	- -%	1 3%	- -%	- -%
	(2.0)	2 2%	- -%	- -%	- -%	2 5%	- -%
	(3.0)	26 23%	5 23%	1 14%	8 27%	10 23%	2 29%
	(4.0)	26 23%	7 32%	2 29%	4 13%	10 23%	3 43%
Very important	(5.0)	52 47%	10 45%	4 57%	14 47%	21 48%	2 29%
Not stated		4 4%	- -%	- -%	3 10%	1 2%	- -%
Average		4.18	4.23	4.43	4.11	4.16	4.00

Assessing the performance of OGCBuying.solutions

Q33 Rate how important you think

Centrally available information on where the 'best deals' are is to improving the value for money from public sector procurement ?

Base : All respondents

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Not important	(1.0)	3 3%	1 5%	- -%	1 3%	- -%	- -%
	(2.0)	1 1%	1 5%	- -%	- -%	- -%	- -%
	(3.0)	27 24%	5 23%	1 14%	9 30%	11 25%	1 14%
	(4.0)	32 29%	8 36%	5 71%	4 13%	12 27%	3 43%
Very important	(5.0)	44 40%	7 32%	1 14%	12 40%	21 48%	3 43%
Not stated		4 4%	- -%	- -%	4 13%	- -%	- -%
Average		4.06	3.86	4.00	4.00	4.23	4.29

Assessing the performance of OG Cbuying solutions

Q33 Rate how important you think

Central co-ordination of the different buying agencies in central and local government is to improving the value for money from public sector procurement ?

Base : All respondents

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Not important	(1.0)	10 9%	1 5%	- -%	2 7%	5 11%	1 14%
	(2.0)	13 12%	3 14%	- -%	3 10%	6 14%	1 14%
	(3.0)	36 32%	5 23%	4 57%	12 40%	12 27%	3 43%
	(4.0)	20 18%	6 27%	1 14%	5 17%	6 14%	2 29%
Very important	(5.0)	22 20%	6 27%	- -%	5 17%	11 25%	- -%
Not stated		10 9%	1 5%	2 29%	3 10%	4 9%	- -%
Average		3.31	3.62	3.20	3.30	3.30	2.86

Assessing the performance of OGCBuying.solutions

Q33 Rate how important you think

Central mandating for the use of the "best deals" is to improving the value for money from public sector procurement ?

Base : All respondents

		ORGANISATION					
		Total	Central govt dept	Non- ministerial govt dept	Executive agency	Non- departmental public body	Other
Total		111 100%	22 100%	7 100%	30 100%	44 100%	7 100%
Not important	(1.0)	17 15%	3 14%	1 14%	3 10%	7 16%	2 29%
	(2.0)	15 14%	3 14%	1 14%	4 13%	5 11%	2 29%
	(3.0)	27 24%	5 23%	2 29%	10 33%	8 18%	2 29%
	(4.0)	10 9%	2 9%	1 14%	1 3%	6 14%	- -%
Very important	(5.0)	7 6%	3 14%	- -%	1 3%	3 7%	- -%
Not stated		35 32%	6 27%	2 29%	11 37%	15 34%	1 14%
Average		2.67	2.94	2.60	2.63	2.76	2.00