



- Technology for Sweden's
Security

Independent

FMV

- is an independent, civilian authority reporting directly to the Government
- primarily works for the Swedish Armed Forces, its most important customer
- also undertakes assignments on behalf of other authorities
- is assigned by the Government to handle export support



Business concept

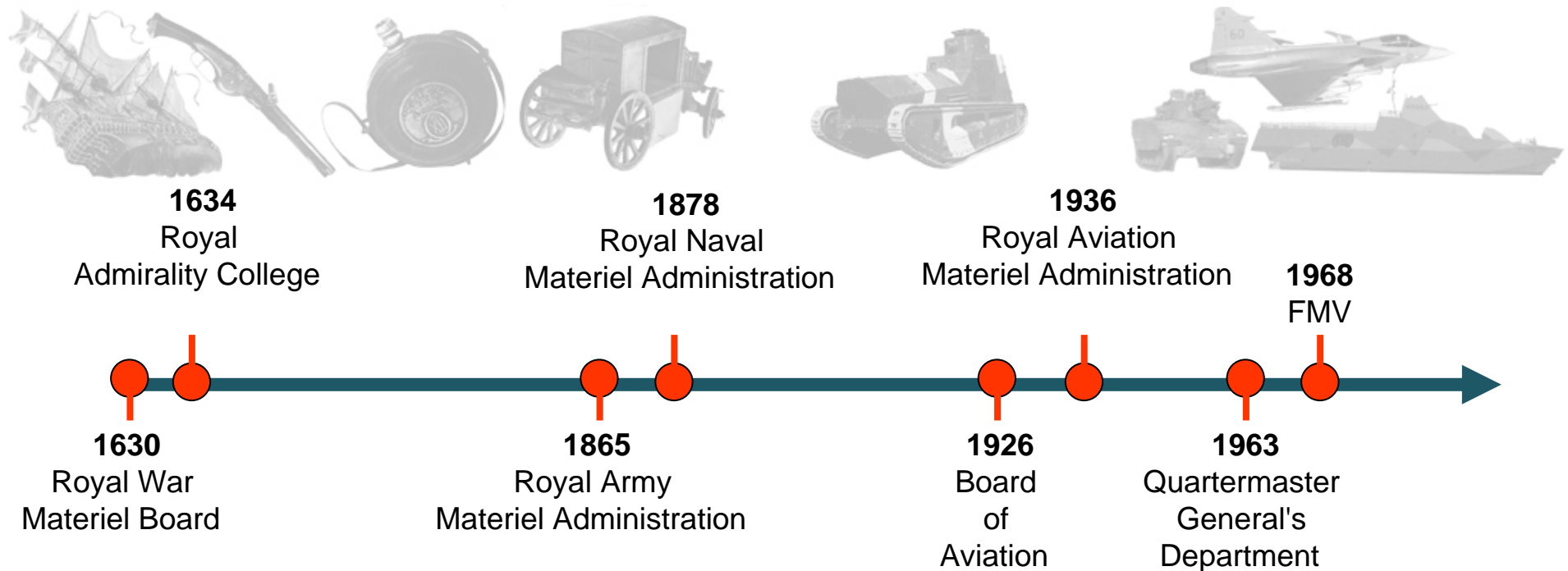
"FMV is to contribute through cost-effective, business-like and reliable supply of materiel to strengthening the operational capability of the Swedish Armed Forces."



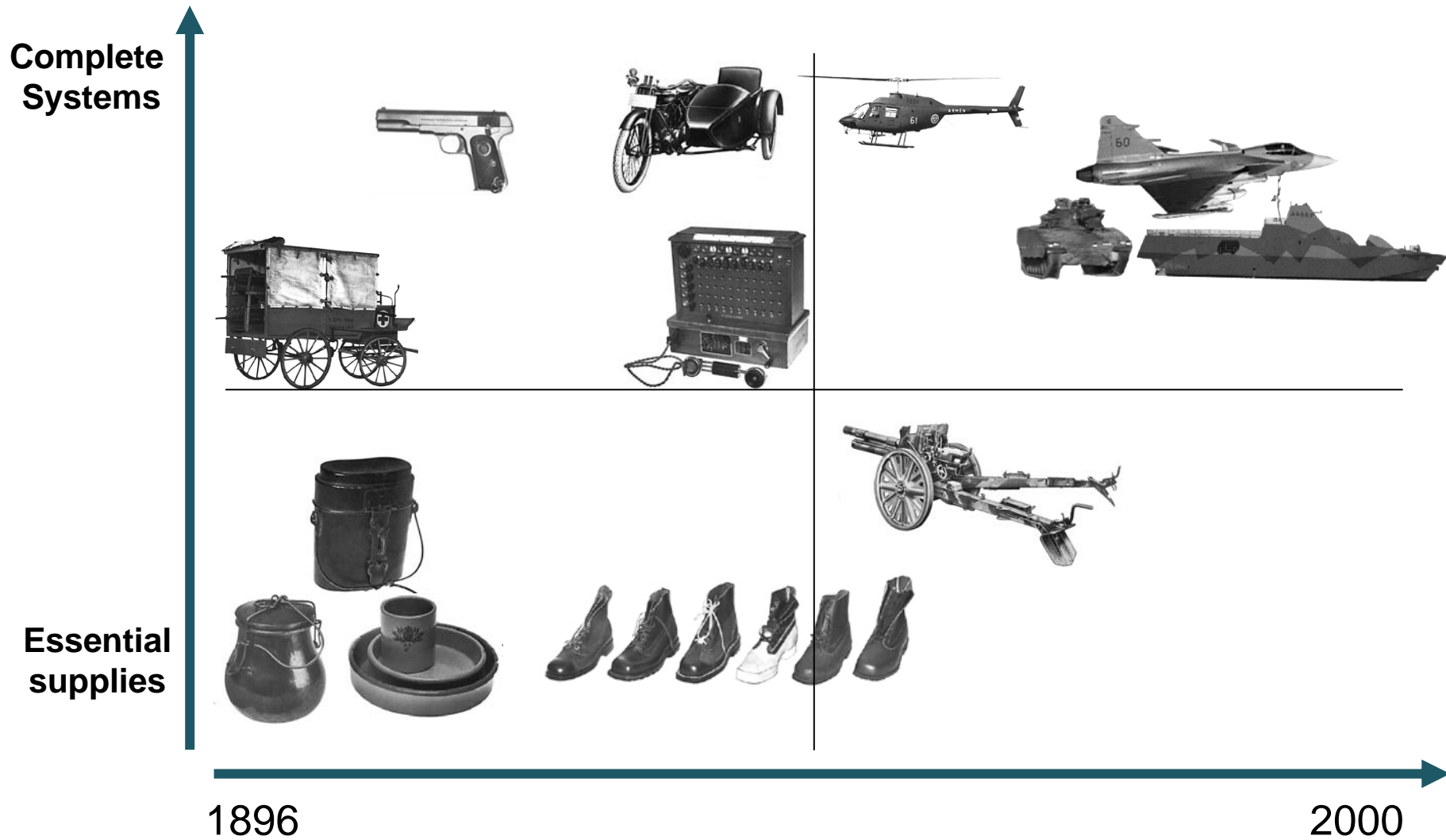
History

FMV

- FMV has a long history and great experience of acquiring defence materiel and developing new products



From stockings to systems

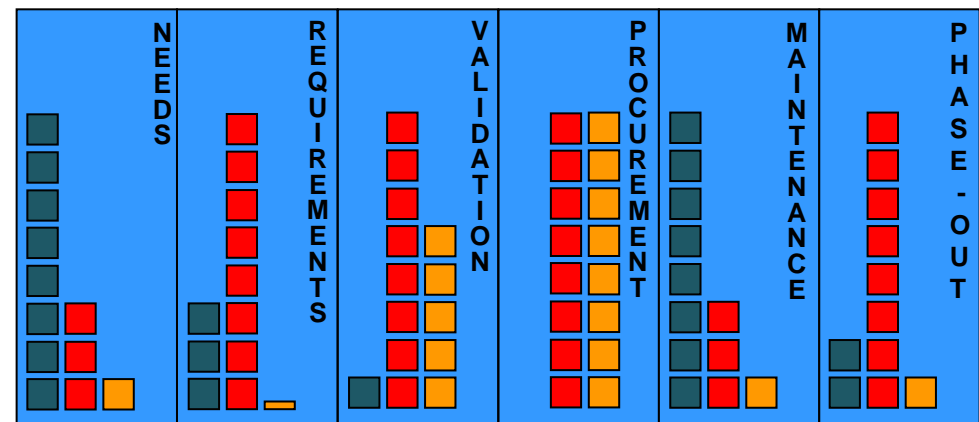


Technology for Sweden's Security

FMV

- controls the design and procurement of new materiel
- develops materiel and systems for the defence of the future
- takes technical responsibility for the materiel throughout its lifetime
- creates scope for renewal by phasing out obsolete materiel

FMV has a variety of assignments



- The Armed Forces
- FMV
- Supplier

In the early stages

FMV endeavours to

- develop new materiel with models in virtual and real worlds
- adapt development quickly and cost-effectively through simulation and modelling
- develop SMART-lab into a national centre for modelling, simulation and demonstrations



Strategic projects

Some examples

- **JAS 39 Gripen**
one of the world's most modern fighters
- **Gripen Hungary**
export support for JAS 39 Gripen
- **Helicopter 14**
a medium-weight helicopter for transport and search and rescue
- **The Corvette Visby**
the world's first stealth ship
- **The Stridsfordon 90 Combat Vehicle**
a light combat vehicle for a variety of functions
- **LedsystT**
The new network-based command and control system of the Armed Forces
- **Project Phase-out**
the sale of large volumes of surplus materiel



Major suppliers

Some examples:

- The JAS Group
- NH Industries SARL
- The SAAB group
- The Ericsson Group
- HDW/Kockums AB
- Patria

Business

FMV

- carries out many large and complex business transactions
- mainly does business in high-tech products and services
- does business with parties from different countries and corporate alliances
- handles complex business law



Owner control

The Government controls FMV through:

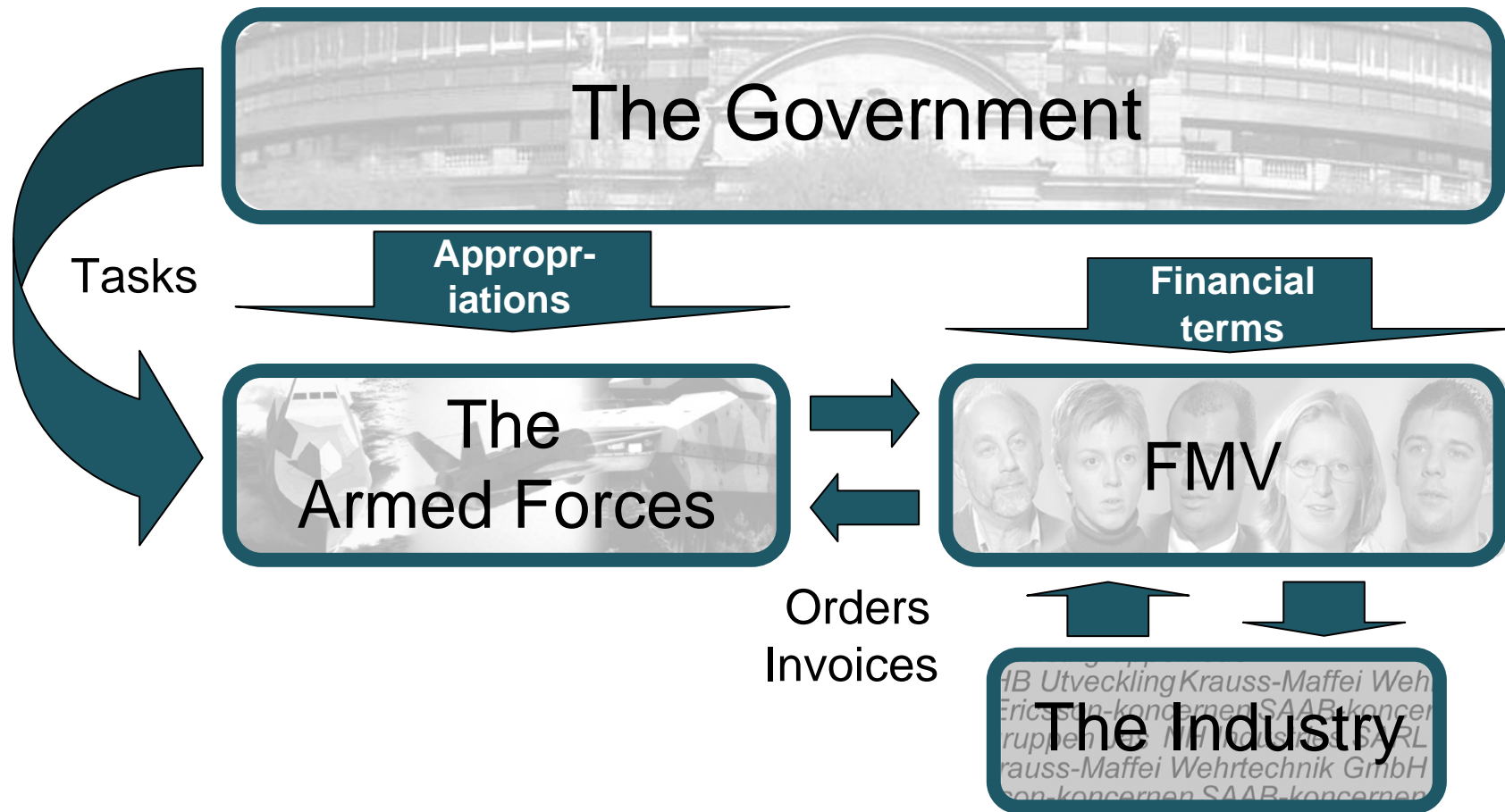
- basic laws and regulations
- special regulations
- appropriation directions containing requirements for reporting back and financial terms



Roles

FMV

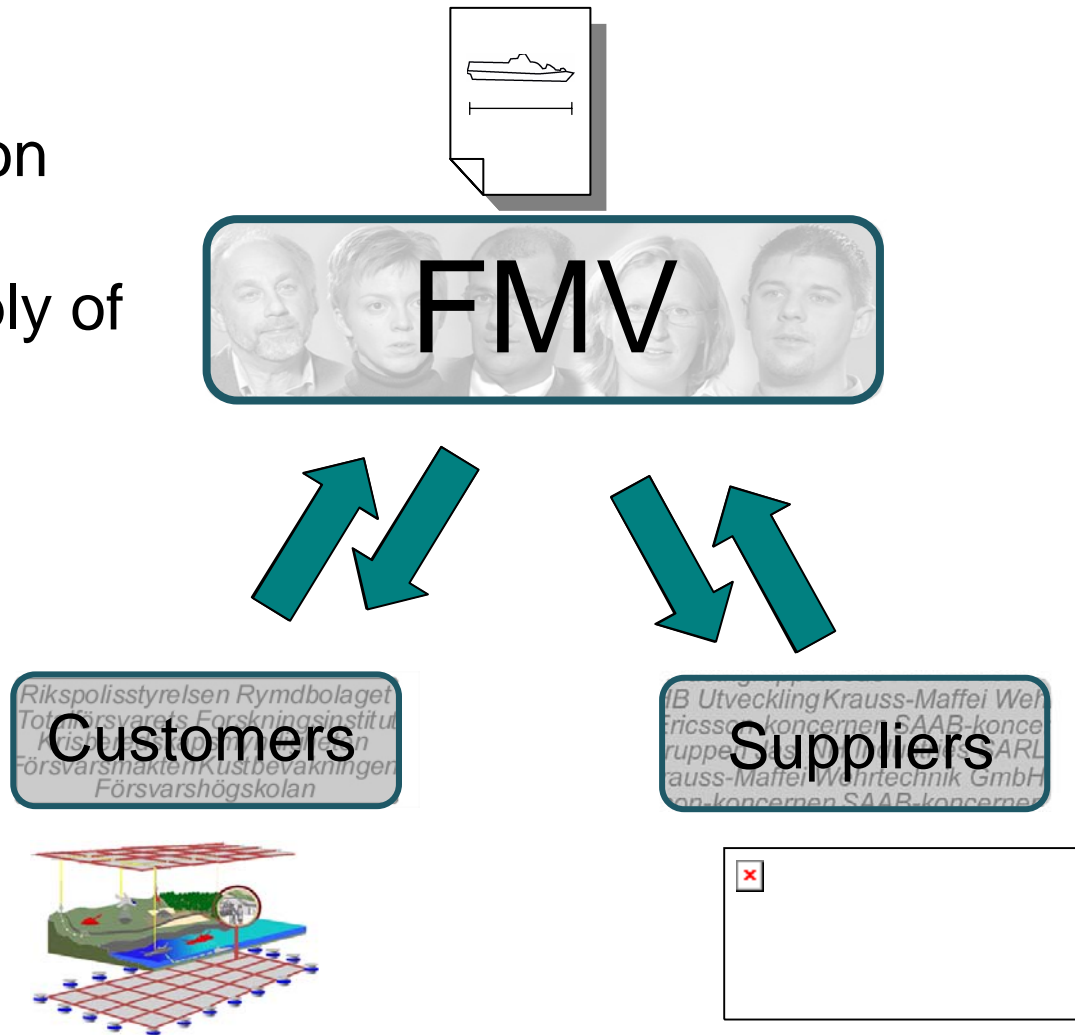
- has close and long-term collaboration



Interaction

FMV

- directs the interaction between all parties involved in the supply of materiel



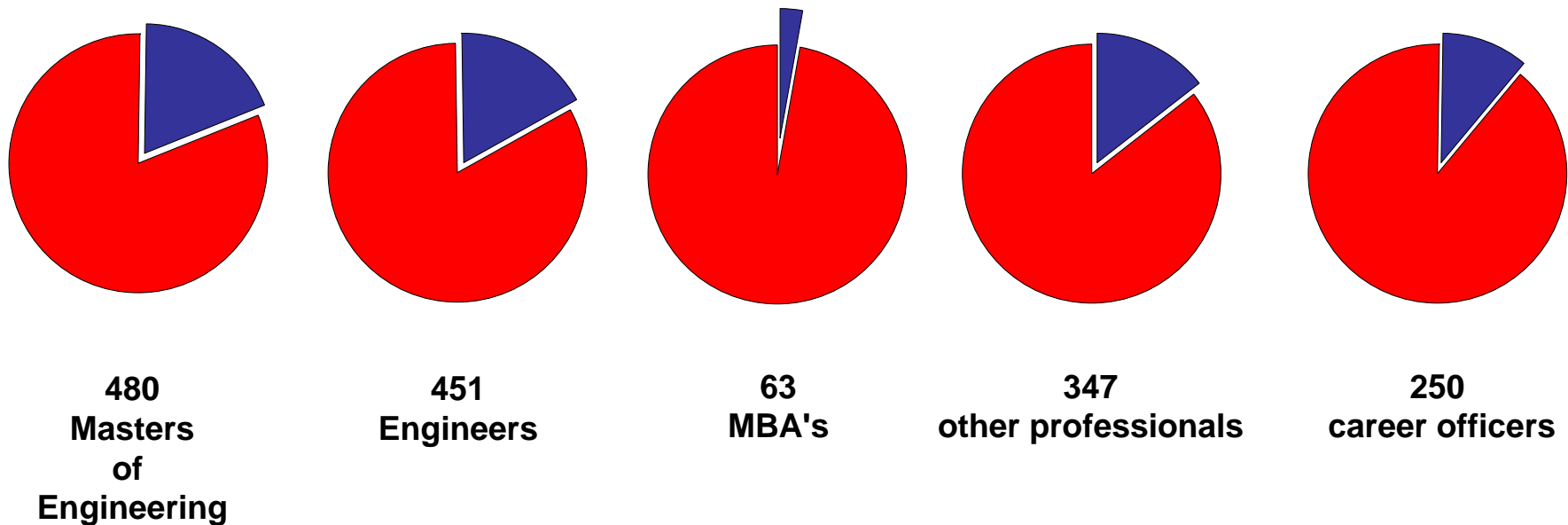
A knowledge-based organisation

FMV

- has technical, commercial and international expertise interacting under skilled project management
- regards development and transfer of skills as strategically important
- has employees with individual goals linked to FMV's strategic and operational goals

Skills profile

Among our 2,094 employees there are Masters of Science (Engineering), Masters of Business Administration and law graduates as well as professionals in other fields and personnel with a military background



500 employees are women

Strength

FMV

- has a comprehensive view of the market based on its overall high level of expertise
- works with leading-edge technology, high-quality systems building and advanced project leadership
- directs and plays an active part in international materiel collaboration



A Deep Knowledge of Defence Matters

FMV

- has nearly 250 staff who are career officers
- makes sure that civilian personnel also have knowledge of defence.
- has the necessary systems expertise and overview



Ways of working

FMV

- works in a project and process-oriented way in accordance with international standards, which guarantees the quality of our products
- cooperates in projects with different skills integrated in teams
- has a special development programme for present and future managers
- has well thought-out ways of working to ensure cost-effectiveness and the right quality

Dynamic

FMV

- is a knowledge-based organisation which changes with the world around
- develops skills and ways of working in line with rapid technological development
- combines skills and innovation in the design and acquisition of systems
- engages new suppliers outside the traditional defence industry

International Role

FMV

- develops international cooperation
- takes part in multilateral development and industrial collaboration projects
- plays an active part in research, development and procurement
- supports the Swedish defence industry by active export support work

Membership

	EU	OCCAR	LOI	WEAG
Ireland	█			
Belgium	█			█
Greece	█			█
Portugal	█			█
Denmark	█			█
Luxembourg	█			█
Netherlands	█			█
Finland	█			█
Austria	█			█
Spain	█		█	█
Sweden	█		█	█
UK	█	█	█	█
France	█	█	█	█
Germany	█	█	█	█
Italy	█	█	█	█
Turkey				█
Poland				█
Hungary				█
Czech Republic				█
Norway				█

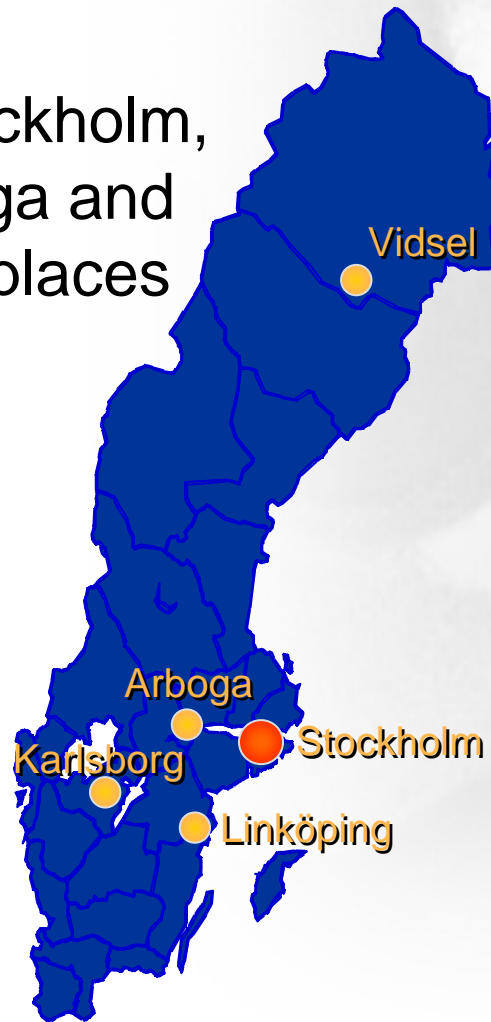
The Future

FMV

- is committed to modelling and simulation
- adapts products to network-based defence
- comes up with new business solutions and develops new business activities
- keeps track of strategic changes in the world around
- cooperates in the procurement process with authorities in other countries

In various parts of Sweden

There are FMV units in Stockholm, Linköping, Karlsborg, Arboga and Vidsel and some ten other places



The Stockholm area

2/3

The rest of the country

1/3

Other Assignments

- Export support
- Monitoring developments in the industry and markets
- Defence intelligence work
- Electrical safety for the total defence organisation
- Certification of IT security
- Patent agency for authorities under the Ministry of Defence
- Participation within the framework of NATO's Partnership for Peace

Financing

Fee-based financing

- FMV invoices the customer when a project is finished
- External production costs are charged to the respective customers
- Public Authority costs are time accounted and charged in proportion to the respective customers
- Verification and validation are charged to the respective customers in proportion to how much the testing systems have been used.

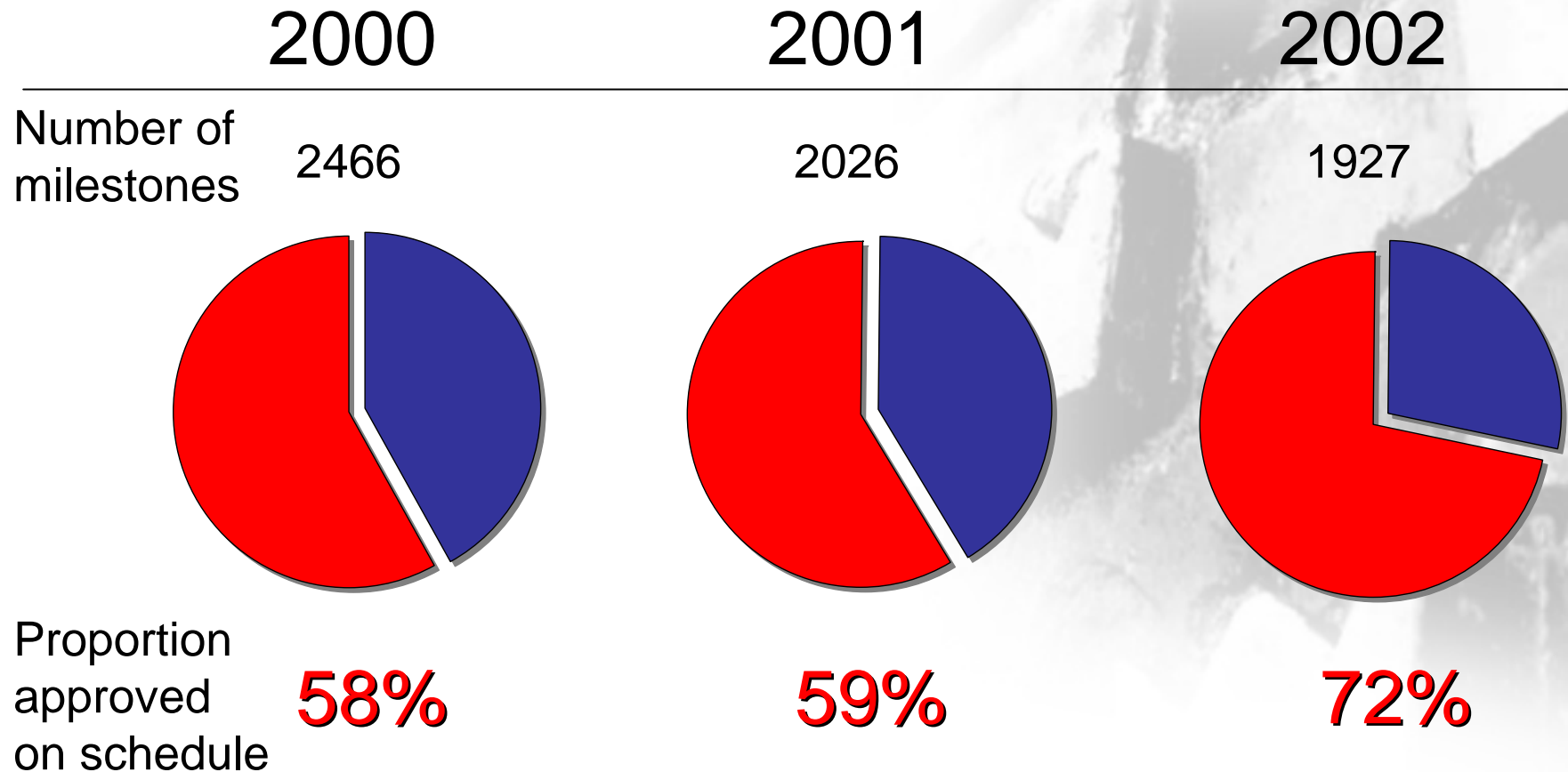
Vision

"FMV is to be an international leader in technical system design and cost-effective materiel supply."



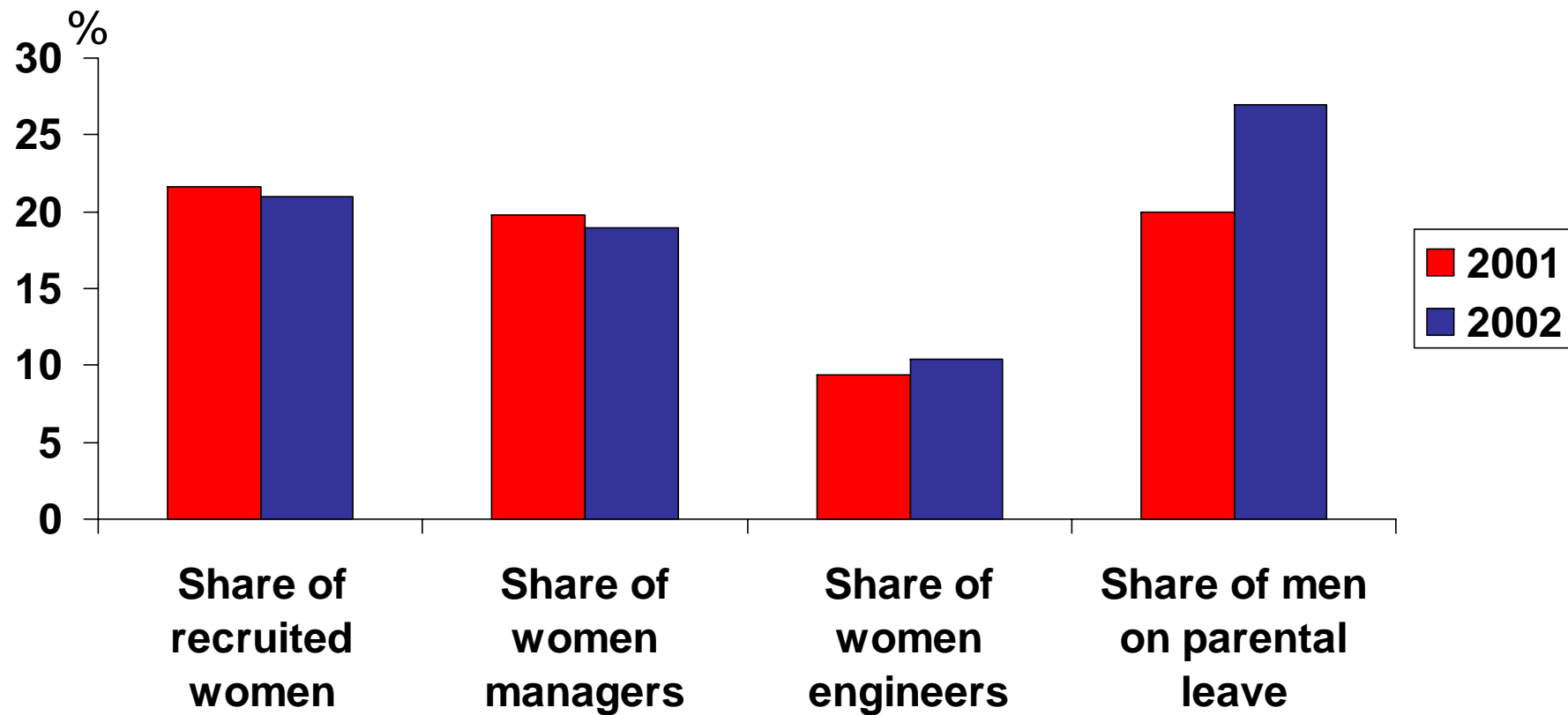
Facts

Contracted milestones



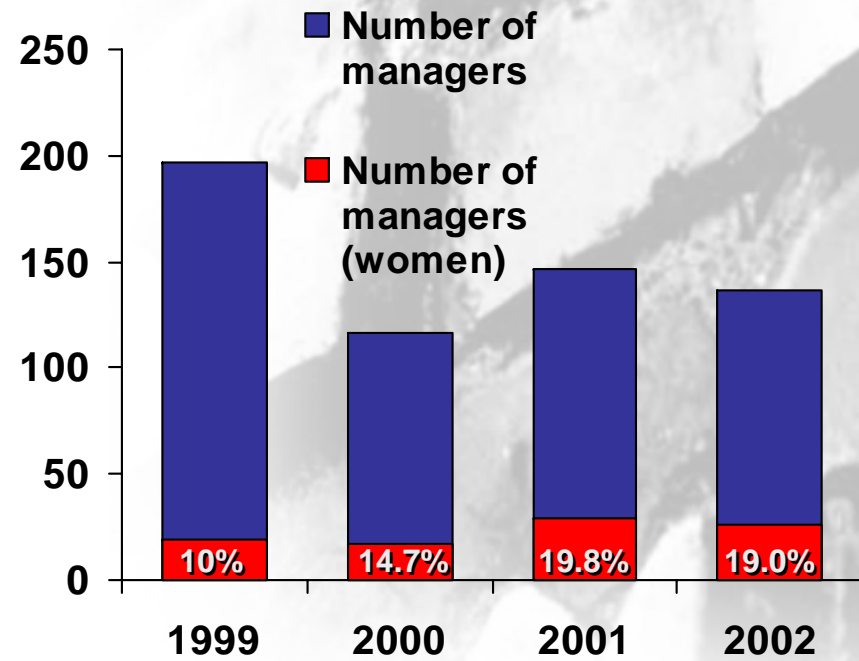
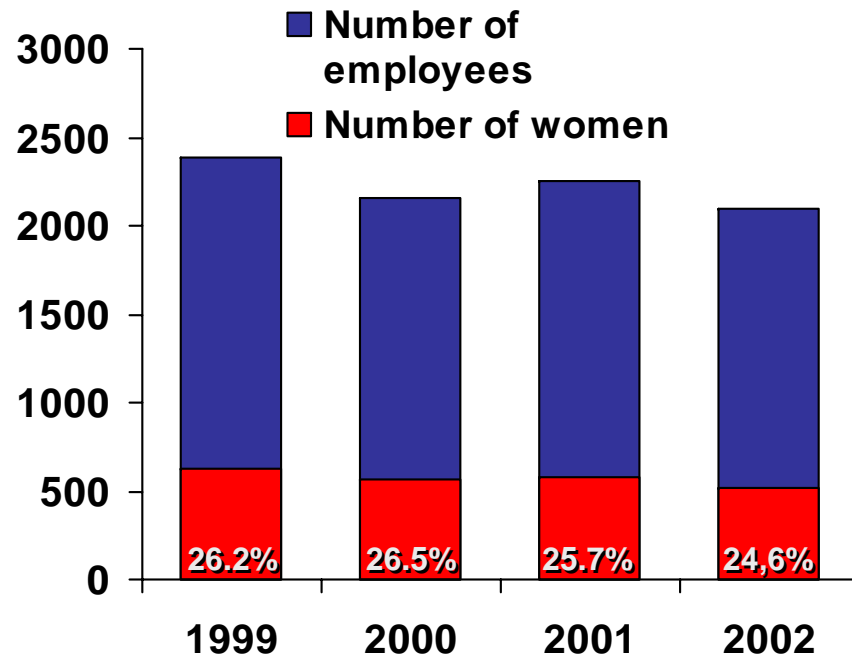
Facts

Equality perspective



Facts

Equality perspective



FMV



- Technology for Sweden's
Security